

Triathlon New Zealand



2014

ANNUAL REPORT



Tri NZ. Here for good.

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// President's Report



Welcome to the Annual Report of Triathlon New Zealand for 2013/14.

Not surprisingly, life without a whole of sport commercial partner for the first time in 7 years has been particularly challenging for the team at Tri NZ. Having said this, with careful use of reserves, along with the support of our new Tri Series partner, dot kiwi and long time partners Suzuki, 2XU, Asics, HOT Events, Adidas Eyewear and Subway, and of course Sport NZ and High Performance NZ, we have been able to rationalise the organisation to navigate these stormy waters.

Despite all of this we have continued to focus on our 2020 vision and, even with substantially reduced resources, through innovative thinking and extremely hard work, Craig and his management team have achieved many of the targets in our annual business plan.

In today's sports world, stakeholder expectations are ever increasing whilst at the same time, access to funding for servicing these expectations is reducing. I note that it is more than 5 years since Tri NZ introduced it's zero \$\$ membership, and I am certain that the services and benefits available to members and clubs now is significantly greater than 5 years ago.

If you are reading this report, you are obviously an interested stakeholder in our sport; as such I implore you to think very hard about how you might be able to support 'our sport'. As a sport we are already blessed with many hundreds of people who volunteer their time and energy in numerous different ways,

always thinking of the greater good of the sport....are you one of these people??

Craig's report discusses a number of the key achievements of the past year, however I want to express the boards special satisfaction in seeing the new High Performance Programme finally fully resourced and ensconced in Cambridge. The High Performance Programme has been changed radically as a result of the independent HP review undertaken in 2011/12 and, as with any major change in direction, we expect obstacles along the way. At this point in the change process, the board is very satisfied with the progress and remains confident that the long-term focus on 2020 is driving appropriate planning and decision-making within the HP management team.

In closing, I make special note of CEO Craig Waugh's exceptional efforts under extraordinary pressure over the past 12 months.

Patron Peter Fitzsimmons OBE, continues to provide outstanding support for Craig, myself and the board. Thank you also to all the members of our hard working board. New members Jo Tisch and Carmel Hanly have already made substantial contributions in their first year.

Garry Boon
President, Tri NZ Board



Photo credit: Marathon-Photos.com

// CEO Report



As positioned in the 2012/13 Annual Report, 2013/14 has been a year of ‘Consolidation’ and ‘Core Business Re-build’ off the back of the development of our 2020 Strategic Plan and lost Sponsorship revenue.

After a decade of robust growth, Phase III of the sports evolution is to:

1. Create and deliver a World Class sophisticated and professional High Performance programme that ensures a sustainable Elite pathway for youth.
2. Deliver core sport services with a customer centric mindset and focus to create sustainable revenues.

I am pleased to confirm that we have taken the appropriate steps in 2013/14 to achieve our 2020 Vision.

Some of these steps have required a re-calibration of expectations from various stakeholder groups. However we have managed to deliver many of the day to day operational requirements to meet Annual plan KPI's, in particular:

- Further reduction in operational overhead to minimise the approved 2013/14 deficit.
- Year 1 of the new centralised High Performance programme in Cambridge was delivered. The recruitment of a strong international coaching and support team, a reduced squad of athletes based on higher global standards, more efficient use of resources and the introduction of the Talent development programme.
- Our drive to grow participation. This has immense benefit to many stakeholders from clubs, to coaches, event promoters and sponsors. Crucially though, it means more people being more active, more often in the sport of triathlon.
- The 3rd Barfoot and Thompson ITU WTS event was delivered in April with great success. This was supported by the return of the ITU World Cup event in New Plymouth. These events are important pillars as they provide a platform for High Performance, Participation and Profile of the sport in New Zealand.
- After redeveloping our sponsorship architecture Tri NZ was fortunate to secure a partnership with .kiwi as the Major Partner of the .kiwi Tri series. Whilst not replacing Contact Energy's sponsorship, it enabled Tri NZ to deliver the series in the 2013/14 season. There is ongoing discussions to secure further partners and generate revenue for the sport.

Phase III Rollout



- As part of the re-calibration of core business, Tri NZ outsourced the delivery of its event portfolio to SMC events. This decision was made to reduce operational overhead and increase services by using external expertise. There are plenty of learning's from the 2013/14 season which can be applied for 2014/15.
- The initiation of a project entitled 'Triathlon Event integration'. The objectives being to align the delivery of triathlon in New Zealand to ensure safe, sustainable and enjoyable events for customers.

Some points to note:

- Due to reduced operational resource, not all Annual Plan KPI's have been achieved, however Stage I and II of the 2020 Strategic Plan objectives have been met.

- Whilst we restructured in June 2013 to reduce overhead and focus resources, a further rationalisation of labour was required in Q4 of 2013/14.
- The auditors have reported positively on our financial systems and processes. We are exposed in revenue and for 2013/14 we were operating on reserves. As mentioned above and in the 2020 Commercial strategy we have diversified our commercial portfolio to spread our revenue streams to include Event entry fees, Sponsorship, Trust funding, Central Government and some unique alternative revenue opportunities.
- TRIBE continues to grow and with planned investment in 2014/15 we believe it will be an even better interactive platform for our triathlon community.
- The Tri NZ Event participation numbers stagnated in the 2013/14 season. National Championships moved to the Auckland ITU event and the withdrawal of the proposed FISU University triathlon in Wellington had an impact. Equally there was limited marketing due to financial constraints. The importance of this portfolio is immense as it enables Tri NZ to deliver a robust pathway for participants, high performance and in lieu of national member fees they generate revenue for the sport.

Some acknowledgements from the past year:

- The Tri NZ staff. As we have made changes there have been a number of staff who have departed Tri NZ. These people have given a lot to the sport which I thank them for.
- I am extremely appreciative of the Tri NZ Board, Patron and Life members. The direction and support provided is immense which has been important during this past year with the magnitude of change.
- To our elite athletes, a re-building phase post London. New environment in Cambridge and new expectations. From the Talent Development squad to the Podium squad, I thank

you all for your dedication, professionalism and desire to represent yourself and your country with pride.

- Sport NZ and High Performance Sport NZ. Both entities have shown fantastic leadership, for sport in NZ. With many diverse needs placed on them they operate with dignity and a desire to assist National Sport Organisation's including Triathlon. I thank both entities for their support of triathlon in Capability, Community and High Performance expertise and investment.
- Clubs – as Tri NZ receives \$0 national membership fees and minimal club affiliate fees it is difficult to resource the necessary services to support clubs. As a result, clubs are extremely self-sustaining and provide a crucial role in the community. I thank all the clubs for the work they deliver to their communities. There is plenty that I wish Tri NZ could deliver subject to resource capability.
- Our technical officials, the key volunteers. Without these dedicated people the rules and safety of our sport would be in a worse place. I thank you for your time.
- To all of our sponsors, trust funders, RSTs and councils, your ongoing support is greatly appreciated and we look forward to continuing a great partnership and adding value to your respective organisations.
- To all the event promoters who work so hard to make the sport happen in so many regions, I thank you.
- Lastly, to all of those who participate. Whether it is only once a year or as a dedicated age grouper. I hope you have fun, are safe and come back time and time again.

Craig Waugh

Chief Executive, Tri NZ

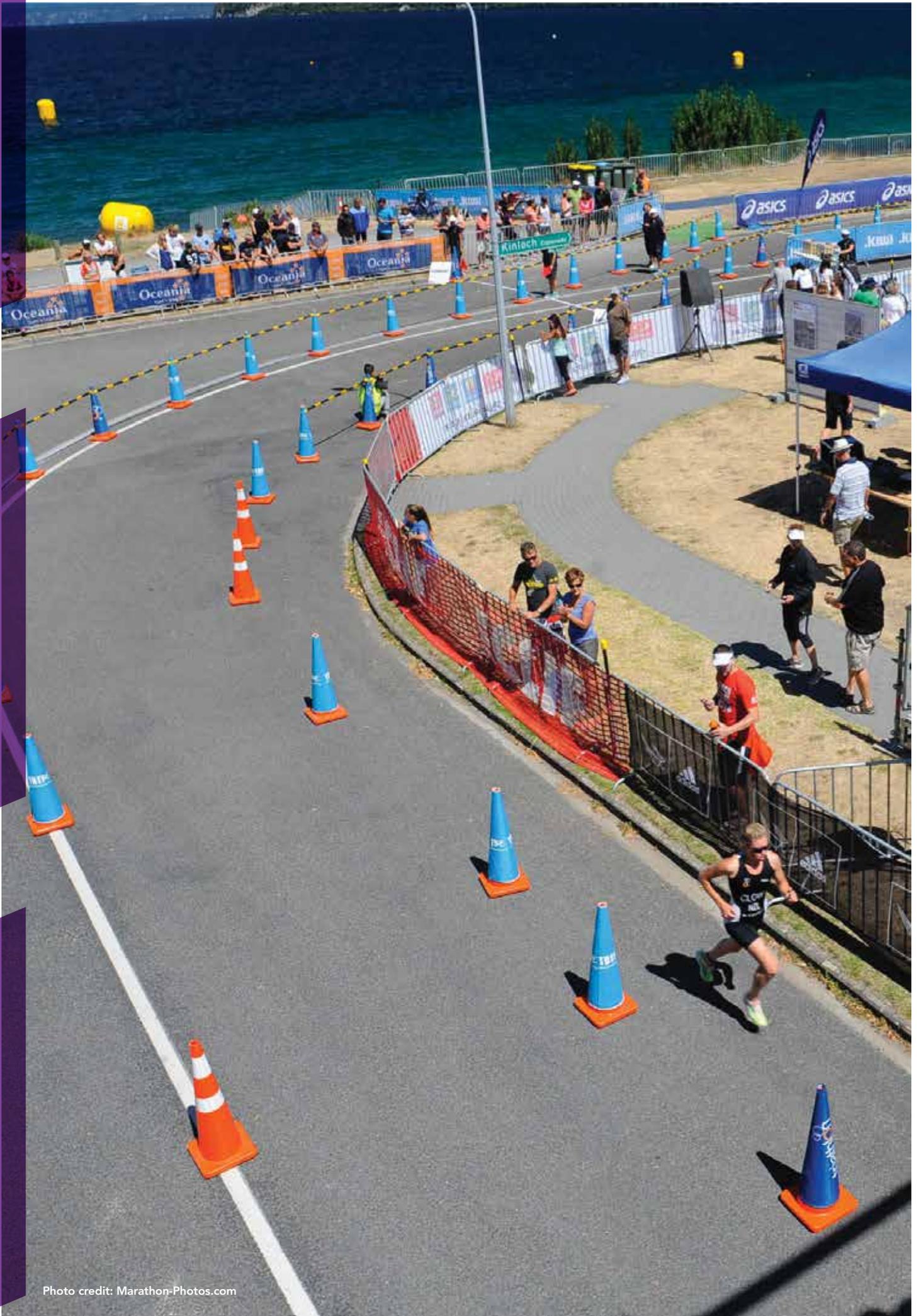


Photo credit: Marathon-Photos.com

// Partners and Sponsors

Tri NZ would like to thank its partners, sponsors and suppliers for their continued assistance and support provided over the past year.

This ongoing support enables Triathlon New Zealand to deliver the outcomes of the strategic plan from grass roots, through to the High Performance Programme .

CORNERSTONE PARTNER



SPORT NEW ZEALAND

SNZ and HPSNZ are the Cornerstone Partners of Tri NZ, enabling our organisation to sustain valuable support programs, along with developing new initiatives for long term sustainability.

MAJOR PARTNER



.Kiwi

Our new partner in 2013, we welcome .Kiwi to be our overall Organisational Partner and the Major Partner with naming rights to the Tri Series.

.kiwi is a new business to NZ and their team had a big job launching not only their business but their new relationship with Tri NZ. They are a wonderful team to work with, with lots of ideas & energy to help the sport of Triathlon continue to grow.

We look forward to next year and beyond

STRATEGIC PARTNERS



Sanitarium

Strategic partner to assist with youth pathway from Weetbix kids



SMC

Strategic event delivery partner for the Tri Series

RST's

Community sport partners

OFFICIAL SUPPLIERS



SUZUKI

A partner since 2006, Suzuki is the official supplier of vehicles to Tri NZ. Keep an eye out for the Suzuki Corner at our events.

Suzuki has recently increased its investment in Tri NZ and has confirmed this with a new 4 year agreement.

HOT EVENTS

HOUSE OF TRAVEL

A partner since 2006, House of Travel (Christchurch) is the provider for all our World Champs teams and High Performance athletes' travel needs.

The joint TRIBE travel website continues to be successful, with athletes travelling to World Champ events all over the world.



ASICS

A partner since 2007, ASICS is the official footwear supplier for Tri NZ. Their dedication to innovation is supporting our athletes from beginners to those on the High Performance Programme.



2XU

In 2008, 2XU and Tri NZ entered into a long term partnership, which has seen all the New Zealand High Performance & Age Group athletes wearing the latest in 2XU technology garments.

// Partners and Sponsors continued

OFFICIAL SUPPLIERS CONTINUED



CHOICE HOTELS

Encompassing four brands including Comfort, Econo lodge, Quality and Clarion, Choice Hotels have over 30 hotels around New Zealand. Tri NZ event teams greatly benefit from the Choice Hotels support during events season.



ADIDAS EYEWEAR

adidas Eyewear pride themselves on setting the standard for the performance eyewear needs of the sport and feel it is a great way to showcase their product while supporting the growing sport of triathlon in New Zealand.



SUBWAY

SUBWAY® has been in New Zealand since 1995 and in keeping with their focus on fresh healthy food options, they have always looked to align themselves with successful and healthy partners; with triathlon being a natural fit.



APEX INSURANCE

Apex Insurance have been ensuring all our Elite athletes and Age Group Athletes are well insured and protected while they're training, racing and travelling. They provide great service and great options.



THULE

Product and brand exposure is important for Thule. They provided 12 bike rack systems which were placed on Tri NZ staff cars travelling NZ roads, along with a branded marquee tent for use as a tea room at Tri Series events.



POLAR

Polar came on this year to provide outstanding product options to help athletes monitor their fitness & continue to improve.

Coaching education programs will commence next year along with a significant release of new product specifically for Triathlon.



BRAVE DAY

Brave Day pride themselves on being insurance advisors in the health and life sector. The team is passionate about the right insurance for the right reasons and their advice has saved staff thousands of dollars already.

The team look after our staff and athletes and provide medical insurance coverage in addition to their personal advice & assistance.



TRIATHLON MAGAZINE

Tri NZ continues its relationship with Triathlon Magazine and this year NZtri.co.nz was launched with up-to-date news online with a dedicated Triathlon focused website.



CUBE PRINTING

Cube Printing have joined our partner family this year by providing printing, signage & all outdoor media for our .kiwi Tri Series and our organisational signage needs.

The team provide outstanding service and are there for us above and beyond.

FOUNDATION PARTNERS



NZCT

Kiwis love their sport, and NZCT loves to help them enjoy and participate in their sporting passions. NZCT has supported Tri NZ towards the administration of the business and events since 1997.

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LION FOUNDATION

The Lion Foundation is one of New Zealand's oldest and most respected Charitable Trusts. Lion has continued its support for Tri NZ to enhance our marketing and events capabilities.

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YOUTHTOWN

Youthtown gives young people opportunities for physical, social and creative experiences. In order to build self-esteem and confidence, they provide specialised quality programmes and guidance in a supportive environment and have assisted Tri NZ in developing the youth talent of New Zealand.

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PUB CHARITY

Pub Charity is a charitable trust committed to supporting Kiwi communities through funds raised in gaming machines in hotels and taverns. Pub Charity have supported Tri NZ with Events Infrastructure to help Tri NZ fulfil its participation ambitions.

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GRASSROOTS TRUST

Grassroots Trust Limited was established in 2011 to support sport, education and community sectors.

They are dedicated to providing local funding to local communities. They share our passion and enthusiasm for amateur sport and community initiatives and have assisted Tri NZ in delivery of service and pilots this year.

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HALBERG

The Halberg Disability Sport Foundation provided a no exceptions grant investment towards our Inclusion function.

MEDIA PARTNERS



MEDIAWORKS

MediaWorks partnered with us this year to support the .kiwi Tri Series both on air and at the events. We have entered a multi-year agreement with Media Works and look forward to building the relationship even further.

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WHO
WE ARE

// Our Board of Directors



Garry Boon
President

Garry has been a passionate competitor in the sport of triathlon at age group level for more than 20 years. Before joining the Tri NZ board in 2002, he served for many years on the Auckland City Tri Club committee. In his professional life Garry is a Project Management and Business Consultant in the Construction and Facilities Management industries and has several years of experience at senior management level in the public sector.



Jo Tisch

Brought up and educated in Christchurch, Jo is now based in Tauranga with husband Jonathan and three beautiful children. Jo is a regular Triathlete out of Triathlon Tauranga and Team Shorebreak having competed in Sprint, Olympic, Half Ironman distance, Tri NZ Age group World Champs Team (Perth 2009) as well as a novice Technical Official.



Arthur Klap
Vice President

As a life member of the Wellington Tri Club, Arthur has a long history in the sport of triathlon. He has organised more than 100 triathlon, duathlon and multisport events around the country including the 1994 Triathlon World Championships in Wellington and the 2003 Triathlon World Championships in Queenstown.



Mark Cross

Mark is a professional director and consultant, with a number of non-executive roles in listed and unlisted companies in addition to Triathlon NZ and the Triathlon Youth Foundation. His background is in investment banking, having spent his career in NZ, Australia and more recently the UK. He is a keen long distance triathlete with a number of Ironman NZ and Ironman World Championship finishes, alongside shorter distance triathlons and endurance running events.



Carmel Hanly

As well as having been an elite triathlete, Carmel began in our sport as an age-group triathlete while working as a lawyer. Her legal background included working in a law firm as part of the corporate advisory team and latterly as in-house Legal Counsel to one of New Zealand's largest FMCG companies. She has also studied Sports Law at Masters Level. While competing as an elite athlete internationally, so also consulted to regional sports organisations and sporting codes during the off-season.



Brendon McDermott

Brendon is the Chief Executive at Sport Southland, taking over the role at the start of 2013 after being with the organisation for six years. He is a Chartered Accountant with a huge passion for all things sport but has committed most of his sporting time to triathlon and multisport over the past 10 years. Brendon has been the treasurer, website and communications officer and an active volunteer and participant within the Southland club, completing his first half ironman at Wanaka in 2011.

// Our Staff



Craig Waugh
CEO

Craig joined Tri NZ in 2011, after a corporate career in the Retail, Sports, Consumables and Financial services sectors. He is a tertiary qualified marketer reaching senior positions. He is married with two children and lives on the North shore of Auckland, a far cry from his Waikato farming roots. Motivated by continual improvement and valued added experiences he is focused on ensuring Tri NZ adapts to market expectations. Sustainability of business is important to Craig and therefore positioning Tri NZ for sustained success in High Performance and Community Sport is a priority.



Brett Reid
Sport Development Manager (including coaching and youth)

After three years as the High Performance Manager with Squash New Zealand, Brett joined the team in 2007 and brought with him a wealth of experience and knowledge within the sporting area. Brett's background includes six years of lecturing at the Waikato Institute of Technology in Sport Psychology, Peak Performance and Communication; as well as consulting in sports psychology for the New Zealand Academy of Sport from 1999-2008.



Julie Monaghan
Commercial Director

Julie has extensive experience in the commercial and sport worlds, including Microsoft and her own consulting business, as well as 2 years as a Director on the Board of Touch NZ and 5 years as their Commercial and Marketing Director. She's passionate about helping Sports in NZ become commercially sustainable businesses and encouraging NZ'ers to be more active. As well as enjoying work life balance with her husband and young family, Julie participates in a wide range of sports; previously playing netball competitively and teaching Les Mills aerobic programs and looking forward to participating in Triathlons. Julie is enjoying contributing to the next phase of the sport and business of Triathlon NZ.



Rachel Thorburn
Marketing Manager

Rachel has over ten years experience in a broad range of marketing disciplines. This includes Brand and Experiential Marketing, Sponsorship Leverage, Strategy, Category Management and Market Research and Insights. She is passionate about her career; as well as the importance of balance, enjoying an active lifestyle which includes many sports. Since joining Tri NZ in January 2013, Rachel has taken part in a few Duathlons and Team Triathlons; and really enjoyed how easy and enjoyable it was to participate at entry-level. This has fueled a great desire to go forth and inspire NZ'ers to participate in the wonderful sport of triathlon, no matter what level, as part of her role at Tri NZ.



Pam Thorpe (Part time)
Business Services Manager

With a background in accounting for not-for-profit organisations in particular the sports sector, Pam is responsible for the day to day finances of Tri NZ and works to enhance the organisations business capabilities.



Ange Nauck (Part time)
Age Group Experience Manager

After an international career in business and finance, Ange made the move into the wonderful world of Triathlon! Her work experience has developed strong management, communication and organisational skills which have been invaluable in her role as Age Group Experience Manager. Preferring to go further than faster, Ange has managed to knock out a Half Ironman, Auckland Harbour crossing swim and a fair few half marathons over the past few years but now prefers to enjoy a regular swim and occasional run for enjoyment and fitness.

// Our **Staff** continued



Shanelle Barrett (Part time)
Technical & Inclusion Manager (contract)

Shanelle Barrett is hugely respected in the sport, both here in New Zealand and globally for her work as a Technical Delegate with the ITU where she has officiated at the highest level and featured at the London Olympic Games. Her emphasis is on training and developing officials to ensure they receive the necessary support in their roles in order that Tri NZ can supply world class officials to local and international events. Shanelle's position incorporated Inclusion from November 2012, which is supported by the Halberg Disability Sports Foundation. The focus of this addition to Shanelle's role is to forge a pathway for disabled people in Triathlon, focused primarily on entry level beginners and children.



Greg Fraine
National Head Coach

Greg is responsible for leading the coaching programme for the High Performance Squads, establishing world class training environments and building a strong performance culture across the Team. He himself is a former Commonwealth and Olympic Games cyclist, and has won various age group world championships in ITU Triathlon and in the Hawaii Ironman. Greg has been involved with Tri NZ's High Performance Programme since its inception, and is a member of the ITU's Coaches' Committee.



Andrew Dewhurst (Part time)
Media Manager (contract)

Andrew is contracted through his company Gracie Productions Ltd to provide media services to Tri NZ and to the Tri NZ High Performance Programme. Andrew attends all major Tri NZ events, ensuring that the sport is covered in all forms of media the length and breadth of New Zealand. Andrew has been appointed as an ITU Media Delegate for the Oceania region seeing him assist in the delivery of World Cup and World Championship events.



Tim Brazier
National Talent Development Coach

Tim is responsible for leading the detection, identification and development of New Zealand's next generation of international triathletes, providing them with a platform for sustainable success.

Tim is a graduate of HPSNZ's prestigious Coach Accelerate programme and experienced in education, hence with a belief in his own and athletes' continual learning. He is a former competitive swimmer and successful swimming coach, now with a growing record of coaching triathletes to international medals since moving into Triathlon six years ago.



Graeme Maw
High Performance Director

Graeme is responsible for leading strategy and policy for the High Performance Programme, to create a platform and environment that delivers sustainable success for New Zealand Triathlon on the world stage through to 2020. Graeme has over 20 years of experience as a performance scientist, manager and director in high performance sport, supporting scores of international medallists. He believes in the journey of striving for excellence, through self-responsibility, accountability and a positive attitude.



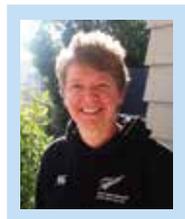
Jon Brown
National High Performance Coach

Jon is responsible for leading the day-to-day coaching of athletes at the National High Performance Centre, developing them in to senior internationals to represent New Zealand on the international stage. Jon is a former international endurance runner, with the distinction of placing 4th in consecutive Olympic Games marathons. Since turning his attention to triathlon, Jon has coached some of the world's best, including leading the Canadian Team to the 2012 Olympic Games. Jon's coaching philosophy is epitomised by common sense: developing excellent protocols and methodical training habits.



Roné Thompson (HPSNZ)
Physical Therapist

Roné joined the Tri NZ HP Team in April 2014, as resident physical therapist with responsibility for ensuring the athletes' bodies are in the best possible condition to follow their training programmes. Roné is employed by HPSNZ and deployed to us in the medical and training environment every day to work alongside our coaches. She is a post-graduate qualified physiotherapist, born in South Africa and joining Tri NZ after 12 years of experience with UK Athletics and the English Institute of Sport. Roné is a renowned expert in treatment and rehabilitation of sport injuries (particularly running), and in MSK (musculoskeletal) conditioning and movement control. She is a keen rock climber and runner, and passionate about her work and life.



Christina Jacklin
Athlete Life Coach (HPSNZ)

Chris is responsible for supporting athletes to lead an optimum life for their sporting and personal development, ensuring mental wellbeing and performance. As a former national-level hockey player, accredited sports scientist (psychology support) and university educator, Chris has developed an approach of communication and empowerment. Her personal philosophy is based on guiding and supporting individuals, while challenging barriers in the pursuit of their goals.



Maree Kaati
High Performance Administrator

Maree joined Tri NZ in October 2013 and brings a real passion for sport to her role.

After 14 years as a competitive rower representing New Zealand at an Elite, Under 23 and junior level Maree has an extensive understanding of what coaches and athletes require to consistently achieve world class results. Maree comes to us from the tourism industry with 12 years professional experience behind her, prior to this role Maree managed the Cambridge i-SITE, Visitor Centre for four years. Maree strives to support the athletes and staff to achieve their best through smooth operation of day to day office administration.

Departures:

Brenna Roband, Haidee Stratford, Helen Kay, Kate Melville, Lisa Greenaway, Mallory Hunter, Marlene Lucas, Mike Jones, Rachel Brown



Rob Creasy
Sports Physiologist (HPSNZ)

Rob is responsible for leading the performance science support for the High Performance Squads, resulting in a positive impact on athlete performance through a range of tools. Rob himself is an accomplished triathlete, having won national medals at long distance and cross triathlon, and certainly applies his own learning to his role. He takes a creative and challenging approach to his work, as befits a PhD scholar of triathlon training.



Photo credit: Marathon-Photos.com

// Key People



Peter Fitzsimmons
Patron

Patron of Triathlon New Zealand Peter Fitzsimmons a Life Member of Tri NZ

maintains a wide range of community and sporting interests. He is currently a Trustee of North Shore Hospice, The Mount Maunganui Lifeguard Service Foundation, and Triathlon Youth Foundation and is a Justice of the Peace and Rotarian. He has served as President of the Rotary Club of Auckland, Surfing NZ, Triathlon NZ, and Surf Lifesaving NZ and has been Chairman of North Harbour Stadium Trust. Peter was awarded a SPARC Lifetime Achievement Award in 2009 for his service to Surf Lifesaving, Triathlon and Surfing.

Professionally Peter provides independent director, trustee and business advisory services to a range of companies and organisations. Currently he is Chairman of Counties Power Limited, a Director of Workforce Development Limited and Triplejump Limited and Chairman of The Apprenticeship Training Trust.



Tom Pryde
Honorary Solicitor

Tom Pryde, founding partner of Cruickshank Pryde Law Firm, has been involved in the

sport of triathlon in New Zealand from day one. Tom, along with others, was instrumental in bringing the 2003 World Championships to Queenstown along with a raft of other International Events to New Zealand. Tom is a Life Member of Tri NZ

Life Members

- Terry Sheldrake**
- Bruce Chambers**
- Tom Pryde**
- Peter Fitzsimmons**
- John Hellemans**

COMMISSION AND ADVISORY GROUP MEMBERS

Age Group Selection Commission

- Dorothy McPhail**
- Sean Phelps**
- Helen Kay**

Technical Advisory Group

- Ross Capill (Chair)**
- Claire Hannan**
- Gail Hussey**
- Tony Sangster**

Youth Advisory Group

Under review

Coaching Advisory Group

- George Hilgeholt**
- Barry Larsen**
- Lynley Brown**
- Axel Reiser**
- Silas Cullen**
- Brett Reid**

Elite Selection Commission

- Lynley Brown**
- Greg Fraine**
- Graeme Maw**
- Evelyn Williamson**





WHAT WE DO

2020 vision

Strategic Plan Summary 2013 - 2020

Our mission

To inspire New Zealanders to participate in, and commit to, the sport of triathlon.

Our vision

To be the leading triathlon nation, providing outstanding experiences for every New Zealander.

Outcomes

A leading customer centric NSO with innovative capability and diversified revenue base.



More New Zealanders from 5 – 80 years regularly engaging in triathlon and having great experiences.



Sustainable world-class environment that creates regular winners on the world stage.



Delivered through our six strategic priorities

Culture & capability	International leadership	Sustainability & reinvestment	Sport development	High performance	ITU WTS event 2013-16
<p>BUILD CAPABILITY TO BE A CUSTOMER CENTRIC BUSINESS SAVVY CULTURE</p> <ul style="list-style-type: none"> A market leading NSO Strong customer engagement Robust marketing programmes Leaders in innovative distribution of the sport A dynamic, positive, customer centric and innovative culture A measured approach to the 2020 Strategic Plan Leadership capability 	<p>TRI NZ ON THE INTERNATIONAL STAGE</p> <ul style="list-style-type: none"> Increased position of influence on the sporting world stage Robust and engaging relationships with ITU, SNZ, IOC and NZOC Tri NZ representation on key international ITU commissions, committees and boards Retention of the ITU WTS in Auckland 	<p>DIVERSIFY, INNOVATE AND STRENGTHEN THE REVENUE BASE</p> <ul style="list-style-type: none"> Implementation of the 2020 Business unit strategies Ownership of sustainable commercial revenue streams Increased revenue in a sustainably diversified portfolio Growth in financial reserves A growing and sustainable events portfolio 	<p>TARGETED STRENGTHENING OF MARKET ENGAGEMENT AND DELIVERY STRUCTURES</p> <ul style="list-style-type: none"> Segment market and influence our core customer base Growth in Primary and Secondary Schools participation Increased number of quality accredited Coaches and Technical Officials Holistic customer value-add experiences Support a sustainable Triathlon Youth Foundation 	<p>ESTABLISH A SUSTAINABLE WORLD-CLASS ENVIRONMENT</p> <ul style="list-style-type: none"> Winning medals A world class system for athletes at all stages of the High Performance Pathway Enhanced leadership and coaching World class performance standards established and enforced Optimised training environments Effective talent development pathways 	<p>DEDICATED LEVERAGE STRATEGY AND PROGRAMMES</p> <ul style="list-style-type: none"> Integration of ITU WTS with Tri NZ priority programmes Successful engagement with, and outstanding experiences for, customers A platform to support Tri NZ business units to achieve objectives Retention of the ITU WTS in Auckland beyond 2016



Photo credit: Marathon-Photos.com





FACTS AND STATS

// Media Report

The past year has been a challenging one for the sport as a whole and how the sport is perceived and covered in the media is no different. The national body has faced some huge challenges and while these don't necessarily have a direct effect on HP and events and the media profile, they can have a bearing on how the national body and the sport is covered.

To a large extent any negative coverage has been mitigated by the front foot approach from the sport, both in making the changes to the administration that were required in the current climate, but also in the way this was communicated to the media and stakeholders in a timely and transparent manner.

This followed on from a similar approach in 2012/13 with the changes to the HP Programme with the independent review and subsequent implementation of recommendations, leading to the centralized HP Programme that we have today that is well understood and appreciated by the media and the wider triathlon community.

Tri NZ continues to support or be involved in significant major events that deliver positive media exposure for the sport and its participants. Most notable amongst these in the past year were:

- .kiwi Tri Series – while changing in profile and significance, the .kiwi series remains a great tool for Tri NZ to communicate to local communities about the sport and its values. Of particular significance within this series are the National Sprint Championships (Kinloch) and the National Standard Distance Championships (Auckland).
- Port of Tauranga Half – an iconic event that celebrated a significant milestone in 2014.
- 70.3 Auckland – another international event of significance that has become established on the calendar.
- ITU World Cup new Plymouth – an addition to the event calendar in 2014, this event attracted a world class field and strong local media coverage. The test is to attract national media to this event in 2015 (TV).
- ITU World Tri Series Auckland – the pinnacle event from a media point of view. Without question the strongest international field of any triathlon event in New Zealand and one of the strongest international fields of any annual sporting event hosted in this country. This generates huge media coverage and increased awareness of the sport and our athletes.
- Ironman New Zealand – a sanctioned Tri NZ event that continues to attract strong media interest and can be regarded as an iconic event on the calendar.
- IronMaori – this event cannot be underestimated in regards its significance and media profile for a demographic and

sector of New Zealand society that triathlon traditionally does not speak to. While Tri NZ is not directly involved in this event, it must be acknowledged for the role it plays in our landscape.

- Challenge Wanaka – this is a fast growing and hugely popular event that delivers great brand value to NZ internationally but also profiles the sport in the South Island especially. Again, not one we are directly involved in but a partnership that is fruitful for the wider sport and triathlon community.
- ITU events – by the very nature of our funding and the racing that our HP athletes compete in, the ITU continues to be the main series of events that we profile from the point of view of our HP Athletes and their annual racing programmes. This is not just our elite squads but also filters down to our Development and National Talent Squads as they gain international experience.

This list is far from exhaustive but gives an indication as to the number and quality of significant events that help in generating positive profile for the sport and its participants.

Media Highlights

Year-round: The continued evolution of the new Tri NZ HP Programme. From our Elite Squads through to the National Talent Programme and National Talent Squads the work of the HP Programme, its athletes, coaches and support staff is becoming increasingly understood and well covered by media.

January: A New Zealand team wins in Penrith at the Australian Junior Championships, reinforcing the work being done with the development and National Talent Squad athletes. Jaimee Leader (Palmerston North), Tayler Reid (Gisborne), Lizzie Stannard (Palmerston North), Dan Hoy (Auckland) made up the winning team.

February: Dylan McNeice wins back to back Challenge Wanaka titles, confirming the late bloomer as one of the country's premier long distance athletes and generating great coverage in the process.

April: The ITU Auckland World Triathlon Series event was a huge hit with media, generating widespread and positive coverage for the sport. The elite races provided almost the perfect template of world class fields (36 of the top 40 male and female athletes were on the start line) and New Zealand interest with the Tom Davison and Ryan Sissons progression through the field (Sissons would eventually earn a qualifying spot for the Commonwealth Games) while in the women's race the New Zealanders were again prominent at different times in a world class field.

April: New Zealand's team for Glasgow is named with excellent coverage from the HP base in Cambridge.

May: Bevan Docherty stands atop the podium at an Ironman with a win in Texas in May. After a number of misses since his debut win in Ironman NZ, Docherty reignites the spark with a dominant victory.

August: New Zealand winning the silver medal at the ITU World Mixed Team Relay Championships in Hamburg. This reinforced New Zealand as one of the leading triathlon nations in a fast growing part of the sport.

The challenge for the sport in the media space is clear. As a generation of athletes changes it is vital that we continue to have heroes for the sport to look up to but also for the media to follow. There is nothing that generates coverage like winning, whether it is the developing talent or the elite squads, success is the key to a nation sitting up and taking notice. The centralized Tri NZ HP Programme is elevating many of those athletes into the limelight, through programmes such as the National Talent Squad right through to the Elite HP Squads.

Domestically Tri NZ must continue to facilitate a strong event programme, generating regional and national coverage with quality pinnacle events attracting world class athletes and the best New Zealand talent to take the sport into the homes of all New Zealanders.

Andrew Dewhurst

Media Manager



Photo credit: Marathon-Photos.com

// Marketing and Communications Report

Background

In 2013, the scope of the previous 'MarComms' role, broadened to a more holistic Marketing approach. This was in-line with both the wider business strategy, as well as the plan to resource the different channels to market appropriately, such as Digital Content and Age Group Experience. With the commercial challenges being faced, the Digital Content component has been deferred until 2014/15.

The priority outcome for the 2013-14 financial year was for **"Targeted strengthening of market engagement to improve the quality of all triathlon experiences, grow profile and retain relevance"**. Key metrics show steady growth and success in achieving this objective, particularly when considering the minimal resource allocated to it.

The following outlines the key focuses, and achievements within these areas.

Improved customer experience at events

A key goal was to deliver more 'icing on the cake', rather than solely on operational requirements – to ensure our customers and community felt they were receiving value for money (Age Groupers, event participants) and a quality experience. This was delivered via the following:

- Activation at Tri Series, Weet-Bix Kids Tryathlons and Tri Auckland: a Bike Bolt/Guess the Caps competition was a great way to engage people to talk about various initiatives, events and Tri NZ membership; as well as leveraging our partners with prizes and adding value to the overall event experience
- Age Group (AG) Experience Manager stand: a great chance to meet AG and potential AG athletes, build relationships, showcasing World Champs travel and uniform

- 30th Anniversary Container – celebrating 30 years of Triathlon NZ, a 40ft container containing memorabilia, photos and stories was transported to three key events (Wellington Tri Series, ITU New Plymouth World Cup and ITU World Triathlon Auckland). High foot traffic and interest at all events

Digital Communications

TRIBE and Blackout electronic mail open rates continue to be above industry average, indicating an engaged audience. Tri NZ "TRIBE" Membership has increased significantly to 13,360.

Proposed database integration is designed to achieve engaged website users, targeted and efficient communications, increased TRIBE members, cleaner databases and ultimately more people aware of, and participating in, triathlon.

The number of new visitors to the Tri NZ website have decreased, however this was to be expected following the ITU WTS Grand Final (where traffic was extraordinarily high). On the upside, people are reading more pages and staying on the site for longer periods of time, almost twice as long as the previous year; so higher engagement has actually been achieved.

Social Media continues to become a crucial to celebrate success and milestones, keep members up-to-date with news and interesting content and engage with people to ensure they feel part of a community. Continued focus must be given here in order to profile the sport and the brand and to assist our commercial partners in achieving their KPI's.

Twitter and Facebook are the main services Tri NZ utilise in social media. Fans have increased over the year (see below) with no budget for sponsored posts or paid campaigns. Tri NZ fans love to celebrate the success of triathletes, with some posts reaching up to 8,400 people.



AUDIENCE NUMBERS

	Jun 30 2012	Jun 30 2013	Jun 30 2014	Progress	
Members	10,253	11,012	13,360	Up 2,348	
Facebook fans	1,957	5,121	5,847	Up 726	
Facebook engagement					
Twitter fans	1,226	1,872	2,589	Up 717	
Pinterest	123	160	188	Up 728	Currently no resource to manage this platform

Profile

A new partnership, established with Cube printing, allowed us to display fresh National Championship, Tri NZ and .kiwi banner mesh and corflute signage at events. This built awareness of the brand and our new ".kiwi" URL over the summer period, including at a televised event (ITU WTS-Auckland).

Amplifying the media releases continues to be crucial, to ensure our community are kept informed in a timely manner and our successes are celebrated. This is achieved through Social Media, the website and electronic emails (i.e. uploading a relevant image and including the link to the release).

We assisted Mark Richardson in his transition from running to Tri. Mark promoted the sport and his commitment to the Takapuna Tri Series, Wellington Tri Series and Auckland races; through videos whilst training and on the CGW set, through Radio Sport and to his 17,600 Twitter fans; and did a fantastic job in integrating sponsor product and promoting two Tri NZ accredited coaches (Rob Dallimore and Andrew Mackay) who provided their time to Mark. Mark's journey continues as he is looking to join an Accredited Club and qualify for the 2015 World Champs in Chicago.

2014-15 Plans

Following on from a year of consolidation and prioritisation, we plan to build on our marketing and communications capability in 2014.

There will be a continued focus to provide relevant and engaging communication and experiences, with the aim to

increase participation numbers and foster the audience (from 'First-time' / 'Have a go' participants (including corporates), to Age Group Performers).

Clear target markets will be set for the 2014-15 event season; and with a better digital platform it will enable us to be able to communicate easily and efficiently with those markets.

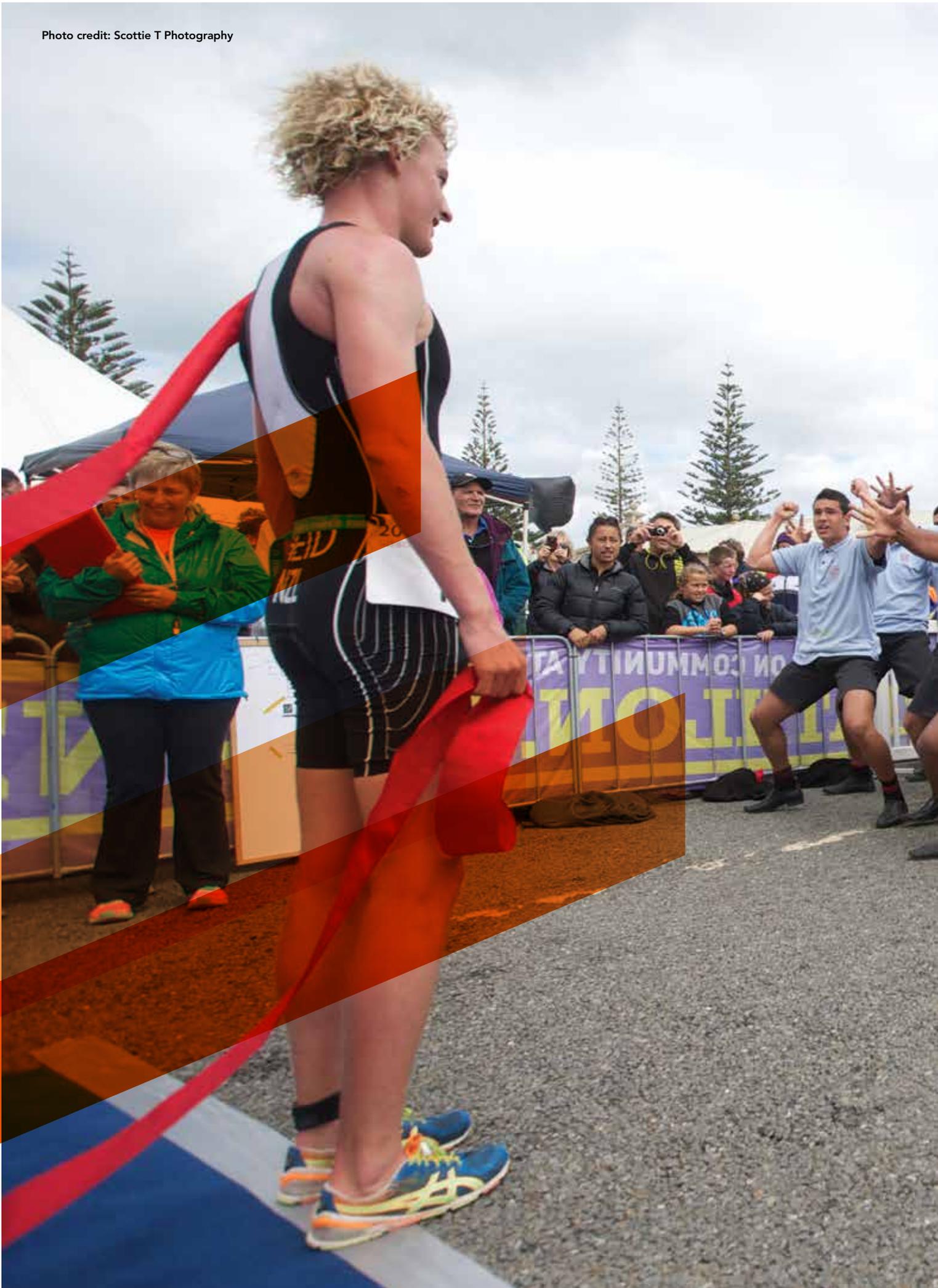
There is huge opportunity to grow our community, given a participation audience of over 115,000 people; not to mention potential swim/bike/run audiences. Forward-focus will include streamlining communications, capturing the 'right' type of data, evolving tools, inclusion of a blog, profiling athletes with video, increasing Sponsorship leverage and greater promotion of commercial initiatives such as Tri Market.

The opportunity also extends to experiential marketing at events, including Tri NZ activations as well as assisting sponsors to leverage around the events season. Tri NZ has previously lacked resource to plan effective engagement with the triathlon community at events, to ensure a richer, more customer-centric and community approach.

I'm hugely excited about what the next year will bring.

Rachel Thorburn

Marketing Manager





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YEAR IN REVIEW

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// Commercial Report

The last 12 months have been arguably the toughest in Tri NZ commercial history. The full effect of Contact Energy's exit was realised, however, it produced an opportunity to review to ensure future sustainability

Focus has been on 3 key areas of the commercial business:

- Re-establishing relationships with our current partners to ensure we're all focused on achieving KPI's and delivering value mutually to the partnerships.
- Segmenting and valuing the Tri NZ commercial properties.
- Outsourcing our Events portfolio to a professional events company.

We were pleased to welcome Dot Kiwi and Specialized to the Tri NZ Partner Family. Dot Kiwi is our Organisational Partner and our Major Partner for Tri Series, and Specialized with the HP team as their preferred bike supplier. This has been the beginning of rolling out the segmented properties strategy and we have been delighted by how these partners have both contributed and become a part of the business.

The outsourcing of the events portfolio was won by SMC Events. SMC manage or own events such as Sanitarium Weetbix Tryathlon Series, Big Boys Toys, PolyFest and Ellerslie Flower show to name a few. Coming in quite late in the season was difficult for all involved, however their experience and professionalism meant we were able to deliver a series to our communities with feedback of over 80% satisfaction. While we were pleased that there is still room for improvement in many areas. A post event debrief and workshop was held with

representatives from all facets of our stakeholder community – coaches, age group participants, first time participants, funding partners, Technical Officials, HP and Clubs. It was an open forum and from it we have produced a strategic direction for the events which we are excited about

In addition the outsourcing has also produced for the first time a full set of accounts that has shown an accurate P&L. It has shown the current structure and costings for our event series are making a larger loss than previously reported. This has provided the level of detail we need to restructure the event business model to ensure the events result in a break even position in the next 2 years.

We signed a Strategic Partnership agreement with Sanitarium to ensure that we work together to pathway the Weetbix-kids into teenage options with the view of keeping the kids in the sport of triathlon.

We also want to once again thank our loyal current partners for continuing to support Tri NZ. You are all incredibly important to the organisation. This year with our new plans will be an exciting time for us all.

Off the back of a tough year I believe the work we have now done to relook and restructure approaches has set us up well to make good commercial progress in the coming years. As we work towards our 2020 strategy of running a sustainable business we can now expect to see solid progress each year.

Julie Monaghan
Commercial Director



Photo credit: Marathon-Photos.com

// .kiwi Tri Series Report

The 2013-2014 season marked the 7th successful year of Triathlon NZ's National Series. The Series underwent some of its biggest changes yet – a new management team, a new naming rights sponsor and new event locations. A new platform was laid for the Series to build upon in the future; the potential of the series was understood and through this transition year many new and exciting plans were tested.

The .kiwi Tri Series has always been an avenue for people to get inspired about Triathlon - race faster times, try different distances, gain series points or even give it a go. The really special thing about the .kiwi Tri Series is just that; it caters for an incredibly wide range of people - kids, mums, first timers, elite athletes, internationals... the list goes on.

The internal elements of the Tri Series have created a legacy for triathletes to aspire to. For example, the newly added National Interclub Championship, creates a pathway for participants to stay involved with the Tri Series, to compete year after year.

The fresh marketing plan targeted those who had never competed in a triathlon before. One of the main objectives of the 2013-2014 .kiwi Tri Series was to inspire new participants into the sport, to 'TRI something a little different'. 31% participants were brand new to the Tri Series; a massive number to encourage back into the sport and to develop in the future.

Results Snapshot

- 75.5% of respondents rated their experience at the .kiwi Tri Series an 8 or more out of 10.
- 95% of respondents said they would participate in the .kiwi Tri Series event again.
- 72.5% of respondents rated the pre-event information and website an 8 or more out of 10.
- 67% of respondents rated the organisation of the .kiwi Tri Series an 8 or more out of 10
- Graphs of this results snapshot are found at the end of the report, in the individual event overviews

From the outset, the 2013-2014 .kiwi Tri Series was labelled a transition year. A series to gauge potential, try new and different initiatives and lay a platform to build on in the future. We are really happy to see that, of the participants, 75.5% of respondents rated their experience at the .kiwi Tri Series an 8 or more out of 10. 95% of respondents said they would participate in the .kiwi Tri Series event again.

Key Marketing Objectives

- As a transition year and with the National Champs moved from Wellington to Auckland WTS, total participation numbers level with 2012/2013 season (3,789 overall)
- Give sponsors/official suppliers/partners "value"
- Leverage off all partner relationships
- Achieve partner feedback approval rating average of 80%
- Achieve participant feedback approval rating average of 80%

Campaign Messaging

- Primary campaign message is "Tri Something A Little Different"
- Secondary campaign message is "Caters For All Abilities"
- Encourage participants to encourage others (Share the experience etc..)

National Interclub Championships

During the Triathlon Season, and thanks to the Wellington Tri Club, we were excited to announce that a National Triathlon Club Championship has been incorporated to the .kiwi Tri Series.

Held at the Wellington .kiwi Tri Series on 8 March, Wellington Triathlon Club and Tri NZ issued a challenge to clubs nationwide to gain status, honour and the title of New Zealand's top club.

How it worked

To register, entrants filled in the normal .kiwi Tri Series Wellington event entry form.

Each club provided Wellington Triathlon Club with a list of their members who were racing in the .kiwi race in Wellington along with the age group in which they were racing.

Every Club Member who raced or officiated, scored points for their Club.

Key Operational Learnings

What's our position?

- Simplicity of concept, design and generate momentum over time
- 3 Year strategy, Year 1 consolidation and re- position (retain what's working) max 6 events at least 4 of which are in North island
- Tri series isn't the answer to everything it has a place in a broader TRI strategy
- Aspiration is to grow the number of participants
- Iconic events (location, environment and experience) within a series concept. A critical success factor will be local flavour and soul
- Each event will have a key focus (1 distance and one race) and will have a (mini) participatory event.
- Each event will be attractive to the competitor, support our core over 30's and represent an easy entry point for 1st timers

Game changers

- Local engagement (clubs - schools - community) and venues supporting iconic status
- Smart promotion with a focus on driving entries
- Clever race scheduling = a positive experience

National Champs

- Must have Mana
- Event must reflect status and should be accessible
- As a policy, National Champs are held within the Tri Series
- Club champs within the Tri Series decided via a points system
- Long course nationals an opportunity. Strategy is to tender event decision making matrix to include financial contribution and commitment to working with TRI NZ

Coaches

- Accredited coaches important and valued (part of the family)
- Tri NZ commits to promoting and profiling accredited coaches at series events (coach's corner, programme etc.) Not so for non-accredited
- Encourage accredited coaches to work with clubs

Age groupers (defined as regular competitors with aspiration for the Worlds)

- Age groupers are the core (clubbies)
- Each event will have "Club Hub" as a recruitment and retention initiative. Supports connectivity and activating community

Clubs

- Critical to the evolution of the series and development of local iconic events
- Critical to recruitment and retention. Presence and profile at events will assist to break down barriers
- Will be responsible for community engagement at events
- Will work towards a formal relationship (MOU or similar that captures respective roles and responsibilities)

Pricing

- Pricing not an issue in itself, as price currently mid to low relevant to other equal events
- Acknowledge event entry price OK but cost of participating is relatively high
- Strategy is to increase pricing, in lieu of National membership
- Important to recognise the quality of the experience, as it determines perceived value which validates (or otherwise) the price point
- The opportunity is to focus on improving perceived value e.g. quality race packs, promotions being the catalyst for entry. One price across the country, rewarding the core for on-going commitment.

Marketing and media

- Acknowledge challenges: short time frame and limited budget presented, likely to be less of an issue in future
- Print and radio are not the best vehicle's to drive entries which must be the priority. New media is the best vehicle to drive entries
- Areas of development include leveraging sponsors and their channels, utilisation of clubs to penetrate the local market, enhanced media relationships
- New marketing strategy to be developed
- Benefits of televising content and the challenge of paying for it.

Prizegiving

- Prizegiving needed as it recognised winning (important for some) supports perceived value (spot prizes)
- Efficiencies needed
- Nationals. Recognise all age groups 1,2 and 3
- Series events recognise 1st in Junior and senior at prizegiving, ensure that all age groups 1,2 and 3 are recognised outside of prizegiving i.e. prominent display immediately post event
- Reduce number of sport prizes but increase the value

Special thanks goes to the technical officials who provide an outstanding level of expertise at these events year on year.

Thanks also to the support of the Tri NZ partners and sponsors (outlined earlier). Other groups we would like to thank are as follows:

Clubs: Tri-Sport Taupo, Wellington Triathlon Club

Councils: Christchurch, Wellington, Taupo, Auckland

Services: Active Timing NZ, Surf Lifesaving NZ, Traffic Management NZ, Endless Fencing, St Johns, Wellington Free Ambulance





Photo credit: Marathon-Photos.com

// 2013 National Duathlon (and Schools) Champs Report

Desired Outcome

Increase participation and profile of duathlon.

Strategic Initiative

To promote participation in triathlon and drive the profile of the sport through the delivery of high quality national events

In August 2013, Taupo played host to the National Duathlon Championships and the National Schools Duathlon Championships for the 3rd year. The Taupo Motorsport Park once again provided an excellent course for the various duathlon distances offered.

Participation

This Event attracted 411 athletes across all of the events, just fewer than those who took part in 2012 (469). Chris Sanson and Melanie Burke won the men's and women's elite standard distance titles respectively.

Marketing

The National Duathlon Championships has no marketing budget, making promotion of this event a challenge. Activity included email communications to TRIBE members as well as the Tri Series and Schools databases, NZSSSC, College Sport, Tri NZ website, Tri NZ Social Media and utilising the free online calendars. The event has a website, which traffic was directed to.

Media

Coverage for the National Duathlon Championships came by way of media release through Tri NZ Media Manager Andrew Dewhurst, both before and after the event. Media pick-up was fairly well received in local print media.

Race delivery

The 2013 NZ Duathlon Championships were managed by Tri NZ's Kate Blood with Wayne Reardon working as the Race Director. Tri Sport Taupo assisted with the pre-event setup, marshalling and registration support. The event was delivered to a high standard which attracted good numbers in all fields and Tri NZ would like to thank Wayne and Tri Sport Taupo for their support.

Thanks for your support

The National Duathlon Championships is only possible with the support of a number of groups (local and national) and sponsors. We would like to thank these sponsors for their support.

Sponsors

2XU
Suzuki
Asics
Subway
Adidas Eyewear
House of Travel
Choice Hotels
BRAVEday

Services

Active Timing, New Zealand
St Johns

Support

Taupo Tri Club
Taupo District Council
Tri-Sport Taupo

// 2014 NZ Schools Triathlon & Open Water Swimming Champs Report

The 2014 National Schools Triathlon and Open Water Championships were hosted by the Eastland Triathlon & Multisport Club and Held at Churchill Park in Gisborne. The aim was to provide a full Championship atmosphere and experience for the athletes. The location is perfect for these Championships providing both open water and 50m pool swim options, full road closure and good spectator parking and access.

The events were held over three days as the new format Supersprint Team Relay and Aquathlon events were new additions to the Championships for 2014. The Championships were opened on the Wednesday evening by the Gisborne Mayor, Meng Foon, who welcomed the athletes and supporters to the city. There then followed a Pasta party for all the athletes. The main prizegiving was held on the Friday, followed by a BBQ and live music from the local Gisborne High School band, the Crayz.

There were some 1057 participants across all the events with athletes from 127 schools. In addition there were 10 guest athletes from the Island Nations, hosted by the Oceania Triathlon Union. All age groups were well represented, with local athlete Tayler Reid retaining the U19 Boys title. His win was celebrated with a Haka performed by his school friends at the finish line.

The 2014 National Schools Triathlon and Open Water Championships was delivered by Tri NZ Technical & Inclusion Manager, Shanelle Barrett and her team of Technical Officials. The overall event was organised by the Chair and Committee of the Eastland Triathlon & Multisport Club together with Terry Sheldrake of TMS Sport.

The Eastland Triathlon & Multisport Club would like to acknowledge the many organisations that sponsored and assisted in supporting the event and our special thanks go to:

Juken NZ Ltd,
naming sponsor,

St John,

Gisborne District Council,

Midway Surf Life Saving Club,

The Lion Foundation,

Waikanae Surf Life Saving Club,

Eastern and Central

Community Trust,

CSL Security,

Eastland Community Trust,

Avantiplus Maintrax,

Sport Gisborne & Volunteers

R Line,

ZEST Catering

PAKnSAVE

John Scott

Coach, Eastland Triathlon & Multisport Club

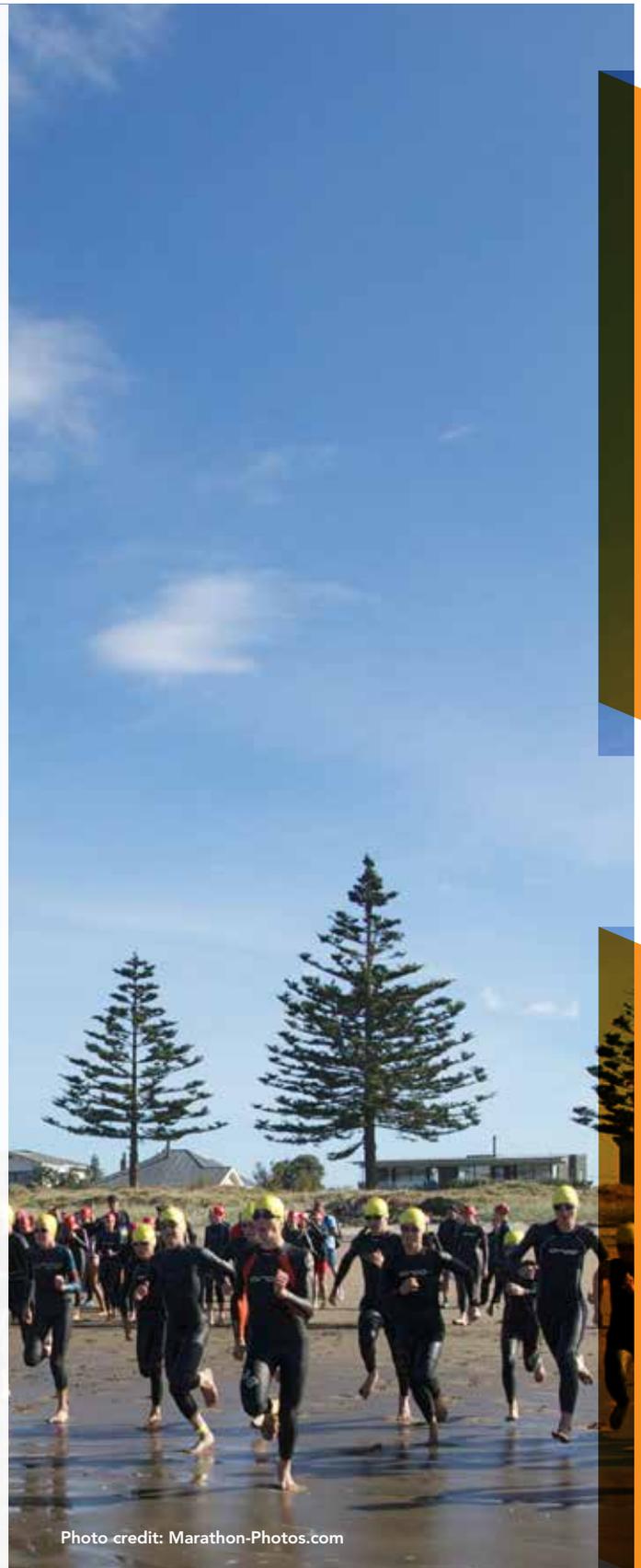
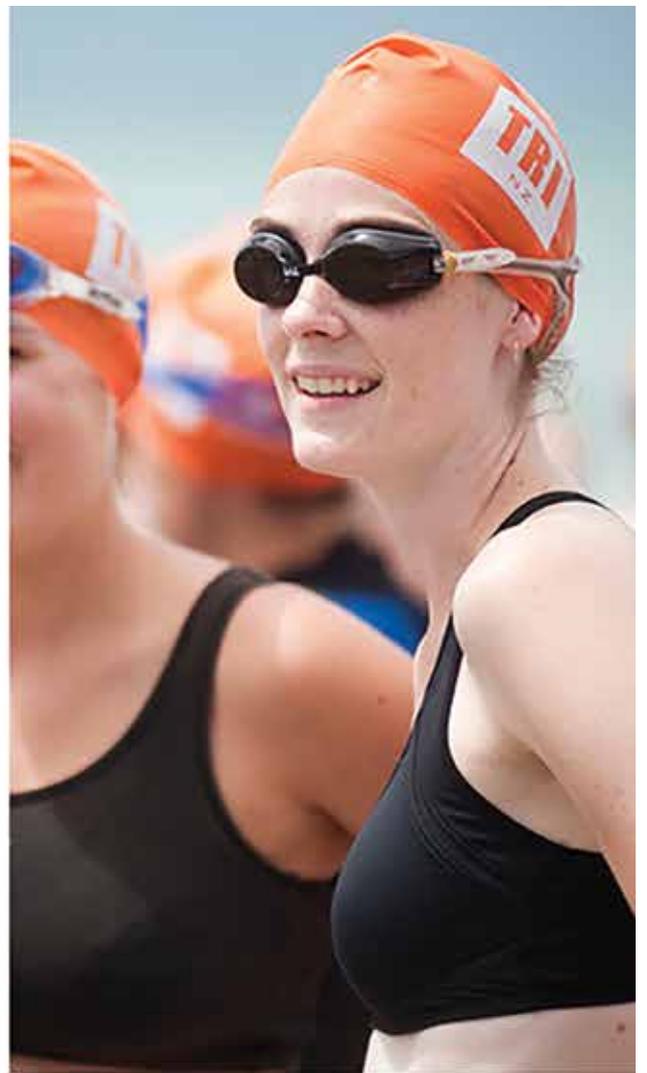
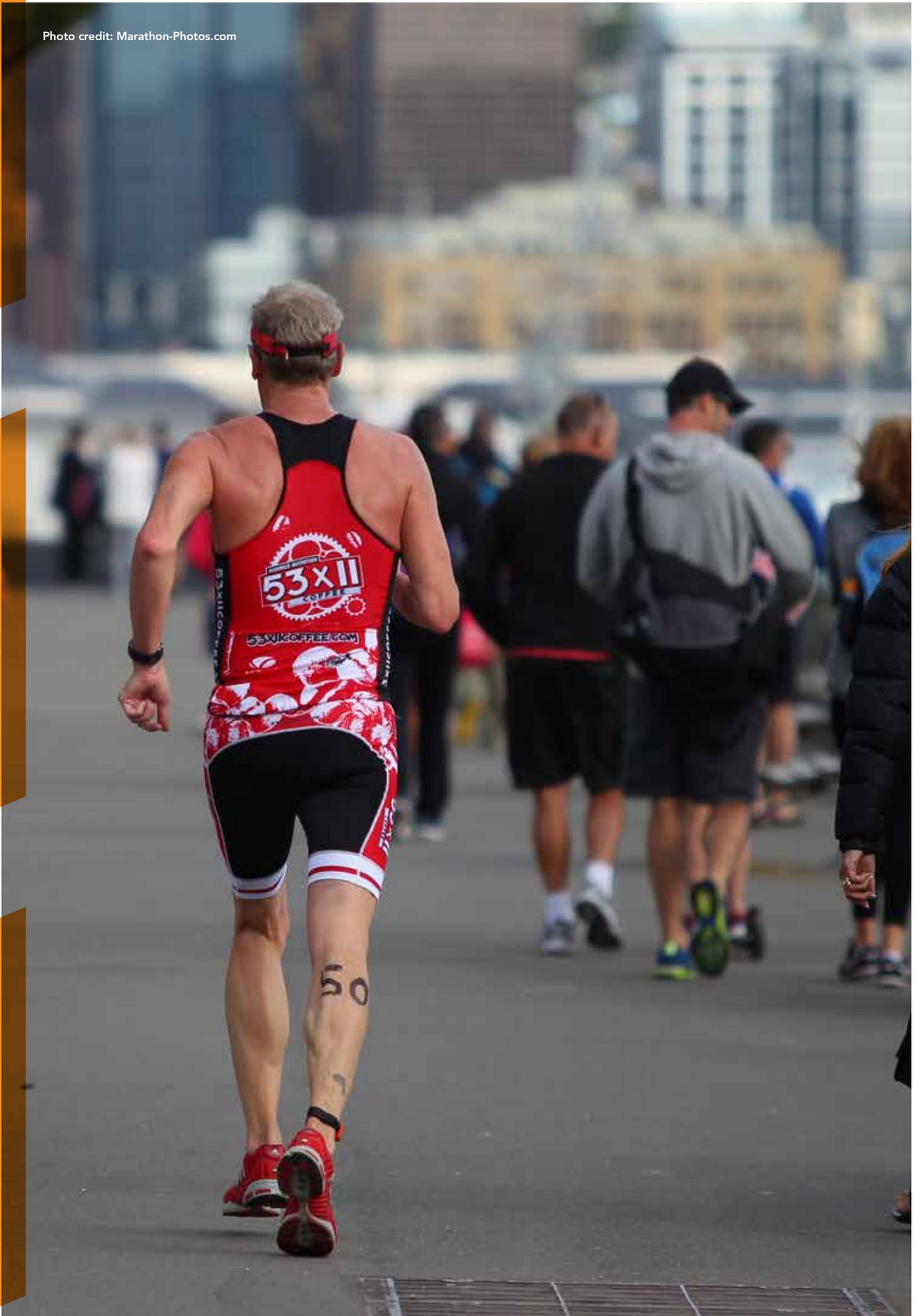


Photo credit: Marathon-Photos.com



Photo credits: Marathon-Photos.com and Mike Heydon





// Community Report

Coaching

Good community coaching is a key factor in growing participation, developing skills, promoting enjoyment, and retaining people in sport, particularly in the youth area. Excellent coaches are also critical in providing our future champions with the knowledge and foundation skills needed to win at the highest level.

While the interest in coach development and accreditation continues, the 2013/14 year was a challenging one for Triathlon New Zealand. Despite this, two new modules were introduced to the Level 1 accreditation programme in 2014 - Introduction to Ethics and Introduction to Leadership.

Community coaching and coach development continues to evolve, both internationally and locally. This results in new issues coming to prominence as the sport and coaching communities mature. One such issue this past year centred around 'safety in sport' for our children.

The responsibility for ensuring all New Zealand kids are free from harm when experiencing sport belongs to everyone - coaches, parents, clubs, national sport organisations and Government. Only through a collective understanding and collaboration can we make sure all children playing sport have an enjoyable experience free from intimidation, abuse and overzealous adults.

Sport NZ has recently published the 'Safe Sport for Children' policy as well as 'Good Practice Principles' aimed at people supporting young people in sport. Both these documents set out the expectations we should have for our children when

consuming sport. A key focus over the next 12 months will be the continued support of the high performance programme as it continues to build its talent development system. Young triathletes need specialist coach expertise and HPSNZ, the RSTs, clubs and Tri NZ will be working together to ensure coaches, who have a desire and the capability to put our young triathletes first are supported appropriately.

One group which helps ensure this happens is the Coach Advisory Group. On behalf of Tri NZ I want to personally thank the following people for their time and expertise in this role over the past 12 months, and in most cases the past 6 years: Lynley Brown, Barry Larsen, George Hilgeholt, Axel Reiser, and Silas Cullen.

I also want to thank all the other Coach Development Managers across the sector who happily share their time, expertise and resources.

Tri NZ also acknowledges the support for coaching received through the GACU team in Auckland, led by Andy Rogers, and Sport NZ, led by Andrew Eade.

Brett Reid
Sport Development Manager

// Age Group Report

A total of 255 New Zealand Age Group athletes competed on the world stage at the ITU 2013 World Championship events – a celebration of a successful national season of competition.

Event	NZ Athletes	Location	Podium Finishers
Duathlon	15	Ottawa, Canada	4
Long Distance Duathlon	5	Zofingen, Switzerland	3
Long Distance Triathlon	56	Belfort, France	3
Cross Tri	3	The Hague, Netherlands	0
Sprint/Standard Triathlon and Aquathlon	176	London, England	14

Our National Championship events in Taupo, Mt Maunganui, Wellington, Auckland and Kinloch were well supported, with over 546 athletes seeking national team selection. Many thanks to the

race organisers and technical officials who continue to provide the highest level of service and expertise.



Travel costs incurred by athletes to compete at these events remain significant due to the mostly northern hemisphere locations. We are grateful to them for the financial sacrifices they make in order to represent our country. We have had another successful year in partnership with House of Travel and they continue to provide well co-ordinated travel and accommodation packages for our teams.

Attendance by Tri NZ staff (The Age Group Experience Manager on most occasions) at events around the country was well received and helped to solidify the relationship between athletes and the National Federation. Being on hand to have face-to-face conversations, receive feedback on uniforms and events was invaluable.

A strong team travelled to London in September 2013 to compete at the ITU Grand Final. Despite journeying half way around the world to get there, our athletes were in peak form on race days and delivered a significant trophy haul to prove

it. The week-long event kicked off with the Aquathlon and we had 5 podium finishes: 2 Gold, 2 Silver and 1 Bronze. It was dismal weather conditions for the Sprint Distance Triathlon but we once again performed incredibly well, finishing the day with 2 Gold, 1 Silver and 1 Bronze. In the last event, the Standard Distance Triathlon, the New Zealand team had 16 top ten finishes including 1 Gold, 1 Silver and 3 Bronze. An outstanding effort and result for all of our team in London.

Looking forward, the 2014 ITU World Champ events will be completed by the end of September and then the selection events for the following year will commence. There is already much interest, particularly in the Duathlon events, as the 2015 ITU finals will be held in Adelaide next year; making it far more accessible for New Zealanders.

Ange Nauck

Age Group Experience Manager



// Barfoot & Thompson ITU World Triathlon Auckland 2014 Report



Executive Summary

Following the highly successful delivery of the 2012 ITU Triathlon World Championships Grand Final, Lagardere Unlimited and Triathlon NZ secured the rights to deliver an on-going annual ITU World Series event at the beginning of the season each year for four years from 2013 to 2016.

The 2014 opening round of the World Triathlon Series in Auckland was a huge success with glowing reviews from competitors, spectators and the ITU, and we are well on our way to achieving the vision.

“To become recognised as one of the world’s most iconic triathlon events. A ‘must do’ event that attracts both mass participation and the world’s elite to create New Zealand’s largest annual triathlon festival event”

While there is still growth required from the mass participation entry numbers, we achieved significant growth on the 2013 event with just over double the number of entries (1,515).

Event Highlights

The highlights of the event were as follows:

- The weather gods played in to our hands with the most stunning weather on race day for competitors and spectators to enjoy, and a gorgeous backdrop to promote destination Auckland to the world!
- The experienced event delivery team delivered an outstanding world class sporting festival, that ran smoothly both ‘front of house’ and ‘back of house’.
- Council agency feedback was hugely positive and congratulatory, with no issues encountered across the board in the lead-up to and during event weekend. This success is due to the attention given to resolving the combined feedback from the last three years events.
- The Queen Street Golden Mile was a great addition to the overall event schedule allowing a broader range of participation (7 years and up), and creating an exciting spectator experience in the schedule between the Elite racing.
- A truly world class full elite field with 35 of the top 40 athletes competing, and who delivered an exciting, action packed race.
- Positive economic return for New Zealand with a significant increase in visitation from elite teams training in New Zealand in the weeks leading up to the Auckland WTS event.

- Athlete feedback was excellent, with the average overall experience of 4.5 out of 5.0, with particular highlights being the overall event experience and course.
- The onsite experience was entertaining and engaging including a variety of sponsor activation (Barfoot & Thompson Kids zone, Westpac Rescue Helicopter Open Day, Tri NZ 30th anniversary), Sports & Lifestyle Expo and the sports presentation team; where their enthusiasm and knowledge brought the event to life.
- A highly engaged and committed Title Sponsor delivered strong returns for Barfoot & Thompson and the event.
- A new digital marketing approach to participant marketing was hugely successful, with a focused 6 month social media campaign that achieved massive reach, high engagement, significantly grew our Facebook following, and helped achieve double the participant entries to 2013.
- A new targeted corporate product and marketing approach, including corporate lobby activations grew the corporate team tri participation significantly, and shows great potential for future growth.
- The Volunteer experience delivered was exceptional, with the average experience of 4.7 out of 5, and 97% of volunteers keen to volunteer in 2015.
- The look and feel of the event both for on-site athletes/ spectators and the TV audience was outstanding – we achieved a highly professional and clean look that served all our partners well.

Event Challenges

Due to this being the 4th year of delivery the event delivery team now has a highly streamlined approach that meant very few operational challenges were encountered;

- The marketing of the participation events is an ongoing challenge to reach a broader market and achieve the targeted participant entries, as we continually look to new channels to drive mass awareness and participation.
- The inclusion of the Queen Street Golden Mile this year was a great addition to the overall event schedule, but given it was the first year it created some operational challenges that will be resolved next year.
- We need to ensure we are consistently communicating the full festival of events to athletes across all our available channels (participant notes, athlete briefings, volunteers),

to ensure athletes know what they need to and their experience is seamless.

- An ongoing challenge of elite athlete's reluctance to take part in media activity beyond the ITU press conference, which limits our non-event media coverage we can achieve in the build-up to the weekend of racing.

Overall Experience

This year we condensed all the races in to a one day schedule including the Queen Street Golden Mile, which delivered the most amazing spectacle for Auckland and the wider New Zealand public to enjoy the world's best triathletes and middle distance runners in downtown Auckland over the space of a few short hours. Spectators were not left disappointed with fantastic duals in all the races, and a huge amount of vantage points throughout the course to view from. The sun was shining all day and the city was buzzing with atmosphere from the top of Queens Street down to Queens Wharf.

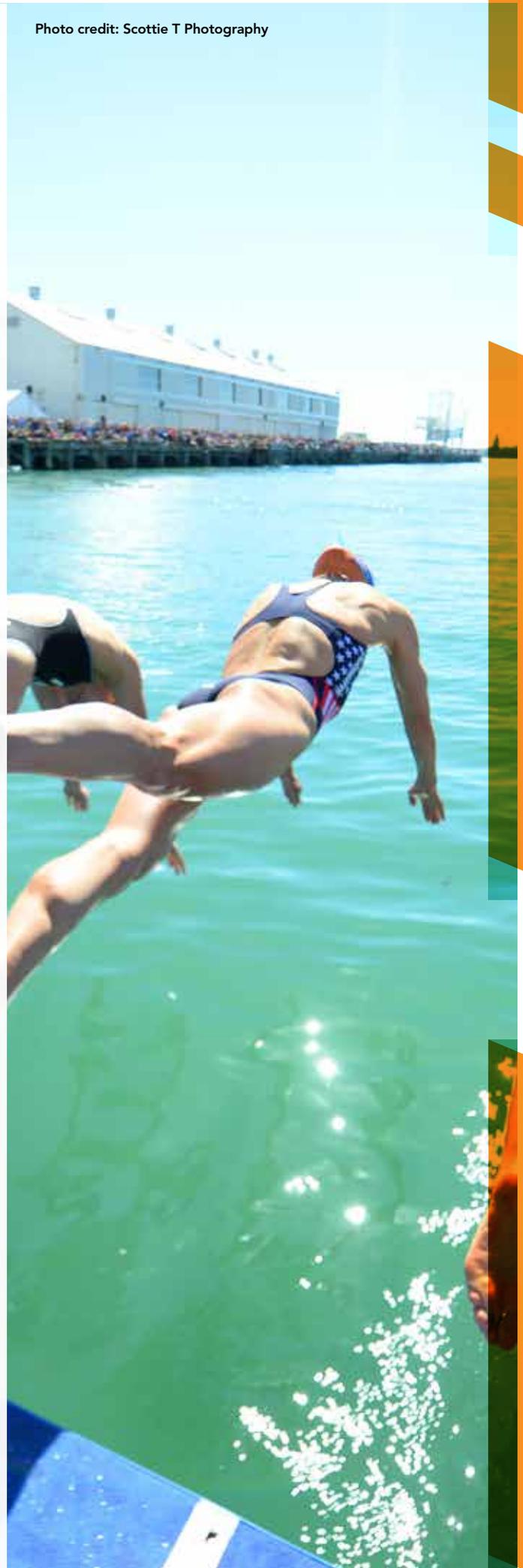
The vision was to deliver an amazing athlete experience from start to finish, that has all the touches of a world class event, wowed participants and differentiated it from a normal weekend triathlon event. The Athlete recovery offering and set-up delivered a great post-race social vibe with athletes and their friends & family enjoying themselves long after their races were finished, with the highlight being our sponsor's product sampling in recovery (Tip Top, DB Export and Dextro Energy). Athlete prizegiving was also well received, with MC's Andrew Dewhurst and Stephen Sheldrake ensuring they were fun and entertaining with loads of great spot prizes, including the main prize giveaway of the Specialized SHIV Elite bike valued at \$4000.

2015 Plans

The initial plans for the 2015 Auckland WTS are well underway, focused on achieving further growth in participation numbers across all events, continuing to deliver an outstanding festival of triathlon for athletes and spectators, working closely with all our partners to ensure they maximise their involvement and return on investment, and streamlining our processes wherever possible. The event date will be 28/29 March 2015.

Michelle Pepper

Marketing Director
Lagardère Unlimited Oceania Limited



// High Performance Report

Background

If 2012 was a year of conception (plotting Tri NZ HP's future through the 2020 Strategic Review) and 2013 was a year of creation (putting the structures in place to deliver the Plan), then 2014 is the first year of delivery – making it happen towards 2016 and 2020. We started the year with clear agreement with our partners at High Performance Sport New Zealand along the lines of “Rio possible / Tokyo Probable” with regard to medals as the fruits of the Strategy. As we go in to the international campaign for the year, the questions we must answer (with HPSNZ) are “can we develop tight campaign plans around the 2016 prospects and do we have the 2020 probables on our radar?”

These questions are aligned with the four strategic aims of the 2020 Plan: to enhance leadership and coaching, optimize training environments, prioritise athlete talent development and establish and enforce world class performance standards. This report follows those four aims and progress against the specific performance indicators.

In reviewing performance indicators, it must be recognised that the delivery of the 2020 Plan is in its infancy, and like any start-up business bottom-line outcomes are not immediate. While outcomes cannot be shied away from, 2014 is a year of developing and practising processes, moving towards polished campaigns for 2016, and flourishing towards 2020. This long-term view is a constant dialogue understood with HPSNZ, and we are ardently grateful for their support with expertise and funding.

Enhance Coaching and Leadership

Our performance indicators were to: identify and recruit a team of experts, to optimise this team's collective effectiveness – most especially enhancing athlete coaching, to continue to develop these individuals as world-leading practitioners, and to support them with world class administration and governance.

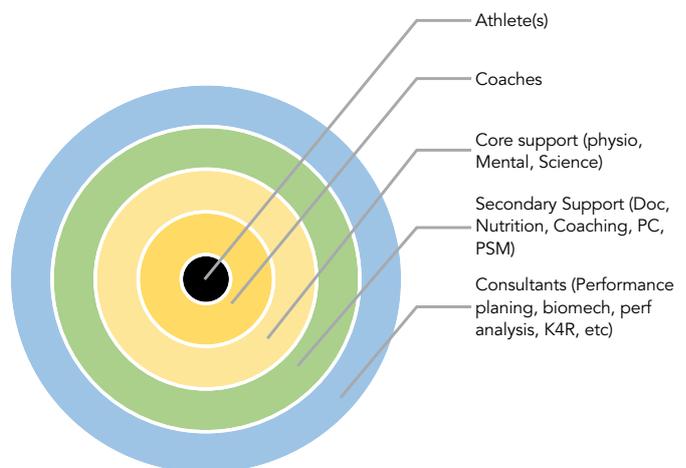
With appointments during the year of coach Jon Brown and physiotherapist Roné Thompson, joining Greg Fraine, Tim Brazier, Rob Creasy and Christina Jacklin, we have completed the recruitment of a world class leadership team. Jon is a multiple Olympic distance runner and was coach to Simon Whitfield and Canadian Triathlon up to 2012, and Roné was lead physio for UK Athletics for the past decade. The mix of Tri NZ and HPSNZ employees illustrates the true working partnership we enjoy.

Two working models have evolved for this team that are slightly unique and potentially critical performance advantages: We have adopted a ‘coaching team’ approach that leverages specific swim, bike and run expertise to all athletes, through coaches with different personalities and matching responsibilities, simplified through the channel of individual lead

coaching. And we have ring-fenced a tight uncluttered core team around the athletes daily, of coaches and three primary support staff, with a secondary ring of consultant experts.

Lead Coach

	Swim	Bike	Run
Podium	GF / TB	GF	GF / JB
Development	JB / TB	JB / GF	JB
Talent	TB	TB / GF	TB / JB





Optimize Training Environments

As prioritised through the 2020 HP Review, the leadership and coaching teams have been brought together with the athletes in centralised training. This enables the experts to interact with the athletes face-to-face every day.

The Team came together for induction in Cambridge at the end of October 2013, with formal training beginning November 8. Thus the National High Performance Centre (NHPC) was born. During the induction, primarily led by the athletes, the Team developed its own culture plan to frame how we go about our daily business. Three primary themes emerged, each supported by defining statements:



- Team Kiwi – Proud of it!
- Seek to Learn – Learn it!
- HP Environment – Live it!

Periodically since then we have engaged HPSNZ’s research team to help us track how we are operating in relation to these themes and in comparison to medal-winning Olympic programmes. While it is early days, we are pleased to have seen the environment progress in comparison to the 2008 and 2012 Tri NZ Olympic campaigns, on markers such as tight teams, stable ecosystem, and most recently athlete injury and wellbeing.

There remain significant steps to take - most notably in tailoring campaigns for each individual - but with close to 20 people coming together afresh and all the associated relationships to learn, progress has been encouraging. Such environmental scans will continue routinely each year, branching further towards tight individual campaigns for the 2 years in to Rio.

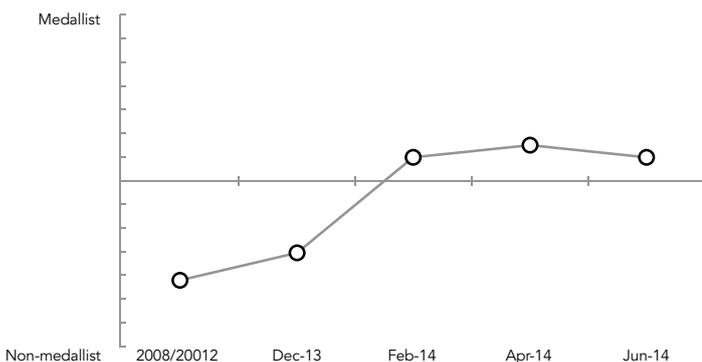
As familiarity and stability has grown in the NHPC, we have enjoyed being able to welcome visiting athletes from NZ and abroad. In January we hosted the Japanese development team for 2 weeks, and will continue to grow this bond to assist with preparations for Tokyo 2020. Following the New Plymouth World Cup, we enjoyed some of the Swiss Team as training partners, including 2004 Olympic bronze medallist Sven Riederer. And we have supported a number of the U23, Junior and Youth Team members for various training stints during autumn.

Prioritise Athlete Talent Development

In relation to those Junior and Youth athletes, the year saw the launch of the National Talent Programme (NTP), and selection of the first National Talent Squad (NTS). It is worth highlighting that such initiatives have been running for 5 to 10 years among our rivals in Australia, France, Germany and Great Britain and there is some catching up to do.

The NTP is a two-tiered programme, with Regional Youth Academies (RYAs) meeting periodically to engage and identify outstanding talent to feed in to the NTS for a more thorough curriculum of development to compliment the work of their home coaches. As winter arrived, coaches were appointed to coordinate the delivery of RYAs in Auckland & North (Tony O’Hagan and Rick Wells), Central North Island (Chris Willett and Cameron Durno), and Lower North Island (Will O’Connor and Jenny Rose), with similar for the South Island soon to follow.

The good news is that the capability of the young athletes being engaged is as high as anywhere. From the National Talent Festival held in Auckland in December, 14 athletes were selected to the NTS, with performance benchmarks comparable with their international equivalents. The following table shows 200m swim and 1500m run times (commonly used for Talent ID) for the Tri NZ NTS in comparison to similar squads in Australia and Great Britain.



// High Performance Report continued

Test	Girls			Boys		
	NZL	AUS	GBR	NZL	AUS	GBR
200m swim	2:18	2:23	2:21	2:14	2:08	2:05
1500m Run	4:56	4:58	4:58	4:19	4:14	4:28

Of course, this is again early days, and the NTP does not enjoy the same volume of numbers as participating in AUS or GBR during teenage years, so we must take care over the progress of each individual. That said, nearly 90 youngsters took part in the National Talent Festival, and numbers were up significantly in both the National Junior Championships in Wellington and the National Secondary Schools Championships in Gisborne; shorter distances were promoted for youngsters in the Tri Series, to make the events more accessible. Thanks go to all coaches, teachers, parents and event organisers who are making this possible.

Establish and Enforce World Class Performance Standards

With all the changes in structure in the High Performance Programme during the past 8 months, it should be understandable that faith and patience has been extended to the incumbent HP Squad members, enabling them to bed in to the new approach. The domestic calendar saw some good performances from Development Squad athletes, with Sophie Corbidge winning the Oceania Sprint Championships, and Elise Salt her first National Junior title. Tony Dodds and Simone

Photo credit: Micimage





Ackermann were threatening in the Chengdu World Cup, and Sam Ward made a promising entry to this level in Mooloolaba and New Plymouth. Moreover, all these athletes are conscious of the long-term development of process goals, and the HP Squad will be re assessed using the High Performance Athlete Pathway in October.

Among the Podium Squad, it is fair to say that race performances have been mixed: Andrea Hewitt has delivered her usual consistency and Ryan Sissons started to come of age with back-to-back World Series top 10s. This earned both their spots on the Commonwealth Games Team. Among others, Nicky Samuels was excellent domestically but struggled to repeat her 2013 top 10s in Auckland and Yokohama, Kate Mclroy was returning from surgery, and Tony Dodds suffered an elbow fracture. This left the selectors the task of using their discretion to finalise the Commonwealth Games Team, adding Kate, Tony and Tom Davidson, with Nicky subsequently added on appeal. While it is always desirable for selection to be straight forward, appeal is every individual's right, and Nicky presented herself with great credit to be welcomed on to the Team.

The stall set out for selection of all Tri NZ HP Teams and Squads is to try to win medals or have the potential to win medals, and while such a standard will come with shades of disappointment, it has been demonstrated in other NZ sports (such as Rowing, Equestrian and Bike) that pruning back to focused teams later blossoms to medal-winning cultures. Clarity of expectation is often the key to that, and we must therefore improve the clarity of selections for Games Teams (i.e. Rio), while retaining the challenging benchmarks. The new Tri NZ ITU Eligibility Policy is such an example, already helping to shape athletes' aspirations.

Best to all those athletes racing for NZ in elite competitions during the coming international campaign, wishing you every success.

Graeme Maw
High Performance Director



// Technical Report

Each year the Technical Officials program grows in numbers and 2013/14 was no different with a 15% increase in accredited officials. This is partly due to the clear pathway that is now available for officials and the program being internationally accredited but also to the numerous officials that are gaining international appointments which attracts media attention and helps to grow the interest in this side of the sport. People are now looking at the technical pathway not just as enforcing the rules of the sport but of a way to enjoy the sport. Officials come from all walks of life, past and present athletes, parents, supporters or just someone who enjoys the sport and wants to be more involved than a spectator. There is now a pathway, not only for high performance athletes, but for technical officials to represent their country at the Olympic Games, and this is a huge draw card and reward for these volunteers.

This year Tri NZ held three level 1 courses which saw the number of active officials in NZ increase to 125. Of which 15 of these officials became qualified level 1 officials having successfully passed their exam and being mentored at an event by a higher level official.

With the Technical Pathway now accredited by ITU, Tri NZ hosted the first ITU Level 1, National Technical Officials course. This was held in Taupo in September 2013 with 5 officials qualifying to attend the course of which three are now accredited as ITU level 1 NTO officials. Prior to the Barfoot and Thompson World Triathlon Series in April, ITU hosted an International Facilitators course at the Millennium Institute of Sport, Pete Weaver, Ross Capill and Shanelle Barrett were selected to attend this course and will be accredited in the future as international facilitators.

21 events were sanctioned over the 2013/14 summer period. This was consistent with last year however in addition there was the World Cup in New Plymouth which again saw an increase in roles for Technical Officials. There were over 240 technical roles allocated at events throughout the summer season that were filled by volunteer officials from around the country.

The events that were sanctioned for 2013/14 were:

- NZ Duathlon Champs
- .Kiwi Tri Series - 6 events
- Kellogg's Nutri-grain Taupo Half Ironman
- Port of Tauranga Half Ironman
- Challenge Wanaka
- Ironman 70.3
- Wells New Plymouth Half Ironman
- Jennian Homes NZ Aquathlon National Champs
- Kellogg's Nutri-grain Ironman New Zealand

- Auckland Secondary Schools Triathlon Champs
- NZ Schools Triathlon & Open Water Champs
- The Dual (NZ Cross Triathlon Champs)
- ITU World Cup New Plymouth
- Barfoot and Thompson World Triathlon Series
- Auckland Secondary Schools Team Tag Triathlon
- Auckland Secondary Schools Duathlon Champs

To fill the roles for the events listed above we have dedicated Technical Officials who travel many miles around the country to officiate at events. The following officials volunteered their time at one or more sanctioned events over the 2013/14 summer and Tri NZ would like to thank them for their time, it is important to note that with over 240 roles to fill many of these officials attended more than one event and sometimes up to eight events in a season:

Adair Craik	Hauscar Castro	Paul Burns
Angela Bean	Ian Fulton	Paul Harrison
Angela Campbell	Isabel Aldiss	Penny Skaife
Ann Robottom	Jan Robinson	Pete Weaver
Annabel Lush	Jane Loughnan	Peter Flemming
Brett Reid	Jo Crocker	Philip Barlow
Brent Hussey	Jo Knight	Rob Wills
Brian Jones	Jo Tisch	Ross Capill
Brian Lenehan	Jo Van Ekeren	Samantha Hussey
Bryan Dunphy	Juliet Fahey	Sarah Olsen
Cathi Davey	Karen Watson	Sarah Jenkins
Chris Carrington	Katie Gormley	Shanelle Barrett
Chris Davidson	Ken O'Rourke	Siim Vollmer
Claire Hannan	Kevin Symes	Sonja Southen
Claire Jennings	Kirsti Hansen	Steven Provis
Clare Davey	Kyle Davey	Susan Gautrey
Clive Shingleton	Lisa Shingleton	Todd Skilton
Craig Dodds-Bonelli	Linda Perry	Tom Gethin
David Plew	Maria Woods	Toni Freeman
Deborah Rolls	Margriet Lynch	Tony Sangster
Etiene Johnson	Marguerite Christophers	Tracey Mitchell
Fred Koenders	Mel Saltiel	Verna Cook-Jackson
Gail Hussey	Mel Warmerdam	Vikki Bond
Gaye Scott	Miranda Clark	Vicki Maguire
Georgina Workman	Paul Mitchell	Wayne Doughty
Helen Majorhazi	Paul Miller	

In order to help support the Technical Pathway and to assist our volunteers to develop as officials and work their way through the pathway, Tri NZ applies for Prime Ministers Scholarships each year. These are becoming increasingly harder to gain; however in January 2014 Tri NZ was successful in being granted two of the three scholarships that were applied for. Funding was gained for four ITO officials to attend an international event and also to send a selected person to a Paratriathlon Classifiers course in Melbourne. We were also successful in gaining Olympic Solidarity Funding which will be used to run an ITU Level 1 Technical Official course later in 2014. Funding such as this plays an important role in helping our volunteers to continue on their chosen pathway.

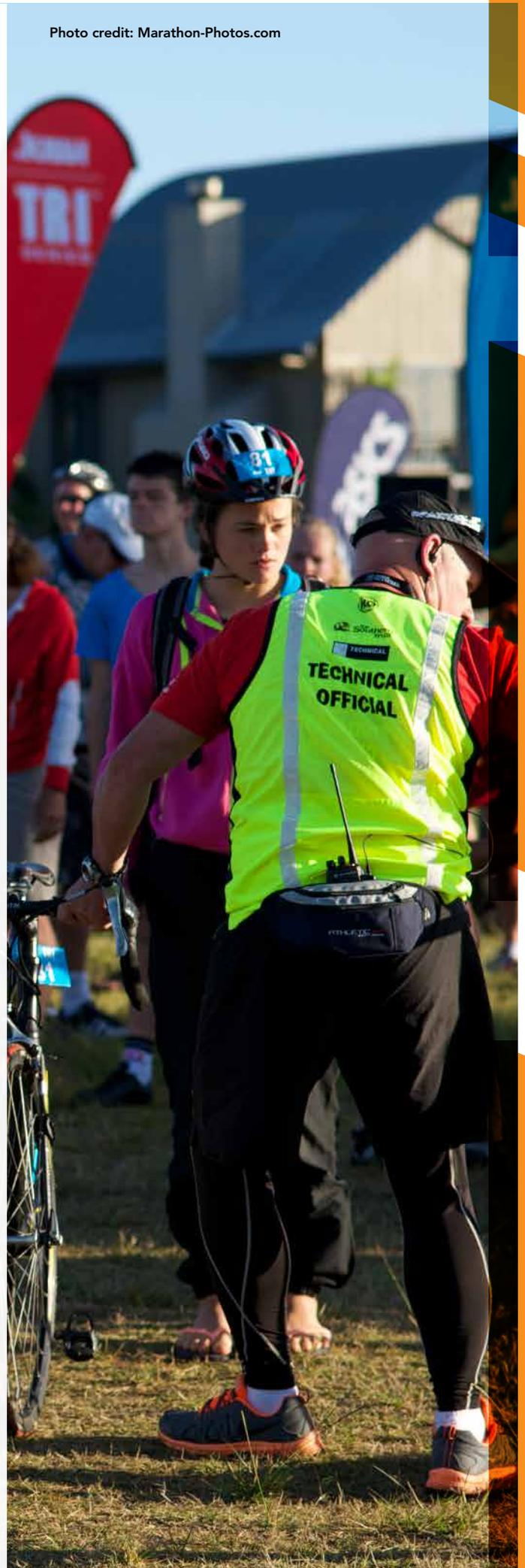
ITU appoint Technical Delegate roles to events around the world and this year Tri NZ Officials received the following Technical Delegate or Assistant Technical Delegate roles:

- ITU Oceania Cup, Elwood - TD - Juliet Fahey
- International Paratriathlon, Elwood – Juliet Fahey
- Oceania Sprint Champs, Kinloch – ATD – Kevin Symes
- ITU World Cup, New Plymouth – ATD – Claire Hannan
- Mooloolaba World Cup - TD – Juliet Fahey
- Continental Cup, Christchurch – TD – David Plew
- Oceania Champs, Devonport – TD - Ross Capill
- Yokohama ITU World Triathlon Series – TD - Pete Weaver
- Yokohama ITU International Paratriathlon – TD – Pete Weaver
- Oceania Paratriathlon Champs – TD – Shanelle Barrett
- Oceania Youth Olympic Games Selection – TD – Shanelle Barrett

In January the true strength of the Tri NZ program was shown when four Tri NZ Technical Officials were selected to officiate at the 2014 Commonwealth Games in Glasgow, Scotland. Juliet Fahey, Pete Weaver, Ross Capill and Shanelle Barrett will head to Glasgow in July with various roles to work with other officials from around the world to ensure the games are a success. We wish these officials well for this exciting appointment and look forward to many more of these prestigious roles being awarded to our local officials.

It is also with pleasure we acknowledge Juliet Fahey for her appointment as Technical Director for Rio Olympics

Shanelle Barrett
Technical Manager





Russell Watts - Paratriathlete

// Inclusion Report

Paratriathlon is growing significantly around the world and as a sign of this growth the International Triathlon Union (ITU) announced that the 2014 World Paratriathlon Champs would have an Elite and an open category to cater for the increasing numbers. The leaps and bounds that are seen around the world with Paratriathlon growth are also reflected here in NZ. With the inclusion program in its second year here at Tri NZ we are seeing an increase in numbers at events and also enquiries from athletes and event organisers on how they can get involved with paratriathlon.

In preparation for the Paralympics ITU were tasked with reviewing and updating the classification system to an evidence-based system. ITU has now completed the extensive research which engaged a number of researchers and members of ITU Paratriathlon Committee and staff. The new classification system was implemented throughout the 2014 season which now is five sport classes.

In late June the ITU, in conjunction with the International Paralympic Committee (IPC), announced three of the six medal events that will be contested in paratriathlon's debut at the Rio de Janeiro 2016 Paralympic Games. The men's PT1 and PT4 sport classes have now been confirmed as two of the men's three medal events, while the women's PT4 has gained a berth in Rio. With the six medal events to be evenly split amongst genders, one additional medal event will be assigned for the men, while two medal events will be announced for the women, which is expected to be announced in October 2014. Once these are clarified it will allow athletes here in NZ, in these classes, to be able to prove themselves on the world stage and start their journey to gaining a place at the Paralympic Games.

Over the summer each of the .kiwi Tri Series events included Paratriathlon categories. Outside of Tri NZ, event promoters were also including paratriathlon categories and the Weetbix Triathlon series again catered for the younger athletes with disabilities. This year every NZ Championship, including the NZ Schools Triathlon event incorporated Paratriathlon categories. The NZ Paratriathlon Champs (Sprint Distance) were again held in Wellington which attracted several new athletes to the sport, on a course that is suited for all the classes it is an event which will continue to grow.

Tri NZ was invited to be a part of the 2014 Junior Disability Games which were held in Cambridge at St Peters College. The Paratriathlon event was held within the school with athletes taking part over a 50/100m swim, 1.4/2.8km bike and a 600m/1.1km run, depending on age. The event was hugely successful and over 20 kids with disabilities from the age of 8-17 took part in the paratriathlon. The Paratriathlon was considered one of the highlights from the weekend and we hope to see this event grow in the future to support the grass roots of paratriathlon in NZ.

At the NZ Duathlon Champs Russell Watts was selected to compete at the World Duathlon Champs in Pontevedra, Spain. Russell went on to place 4th in the competitive PT4 class and will also race at the World Triathlon Champs in Edmonton later in the year. Congratulations and good luck to Russell.

We are lucky enough to have Marguerite Christopher's here in NZ who is the head classifier for ITU Paratriathlon, however with the growth in the sport and the need for athletes to be internationally classified prior to attending the World Champs it was apparent we needed to have at least another classifier in NZ. ITU hosted the first paratriathlon classifiers course, under the new classification system, in Melbourne in April and we were able to send two successful applicants to the course. The applicants are now required to carry out international experience before becoming qualified as classifiers which will mean we will be able to cater for our paratriathletes here in NZ.

With the Paralympics now only 2 years away, which will include the inaugural Paratriathlon, paratriathletes are now working to earn points on the international circuit to be able to qualify for the event. Although we do not currently have a dedicated High Performance Program at Tri NZ, along with support from Paralympics NZ we endeavour to be able to support any emerging talent where we can and we are excited to see the grass roots of paratriathlon starting to flourish here in NZ.

Shanelle Barrett
Inclusion Manager



05



RACE RESULTS

// Race Results

NZ Duathlon Championships 2013, Taupo

Female

Standard Distance

NAME	CATEGORY	PLACING
Melanie Burke	Elite	1
Reubyn Bisschops	Elite U23	1
Martina Fellmann	Elite U23	2
Laura Wood	Elite U23	3
Rebecca Keat	25-29	1
Vanessa Murray	25-29	2
Alice Wilson	25-29	3
Louise Shrimpton	30-34	1
Helen Kay	35-39	1
Katrina Whaanga	40-44	1
Penny Pawson	40-44	2
Tracy Hawkes	40-44	3
Gayle Clark	45-49	1
Shaz Dagg	45-49	2
Marion Maxwell	50-54	1
Claire Gold	50-54	2
Mary Briant	50-54	3

Male

Standard Distance

NAME	CATEGORY	PLACING
Chris Sanson	Elite	1
Hamish Hammond	Elite	2
Brett Tingay	Elite	3
Matt Franklin	Elite U23	1
Cooper Rand	Elite U23	2
Matthew McQueen	Elite U23	3
Kurt Turpie	16-17	1
Robert Stewart	25-29	1
Steve Charles	25-29	2
Michael Robinson	25-29	3
Ube Van Jaarsveld	30-34	1
Aaron Clement	30-34	2
Matt Webb	30-34	3
Craig Kirkwood	35-39	1
Rob Dallimore	35-39	2
Bron Healey	35-39	3
Mike Roigard	40-44	1
Jason Morris	40-44	2
Matt Earley	40-44	3
Andrew Sylvester	45-49	1
Ricky Simonsen	45-49	2
Luke Williams	45-49	3
Carey Wood	50-54	1
Roger Spice	50-54	2
Bruce Candy	50-54	3
Ian Christensen	55-59	1
Nathan Livingstone	55-59	2
Malcolm Elley	55-59	3
Bernie Ryan	65-69	1
Ray Hewlett	65-69	2
Bruce Beehre	65-69	3
John Wood	70-74	1
Peter Ellis	70-74	2
Ray Bennet	80-84	1

Female

Sprint Distance

NAME	CATEGORY	PLACING
Josie Clow	Elite U19	1
Ashleigh Williams	Elite U19	2
Maddy Evans	Elite U19	3
Katie Smith	16-17	1

Jessica Barnes	18-19	1
Emily Wood	18-19	2
Sheree McLean	20-24	1
Shea Reardon	20-24	2
Julian Henderson	20-24	3
Erin Reid	30-34	1
Rachel Thorburn	30-34	2
Juanita Paterson	35-39	1
Tanya Sharp	40-44	1
Oonagh Turner	40-44	2
Kellee Sandilands	40-44	3
Toni Hoskin	45-49	1
Vicki Wade	45-49	2
Stacey Sykes	45-49	3
Margaret Wood	50-54	1
Susan Clow	50-54	2
Liz Smith	50-54	3

Male

Sprint Distance

NAME	CATEGORY	PLACING
Max Hardie Boys	Elite U19	1
Jack Robinson	Elite U19	2
Toby Robinson	Elite U19	3
Jeremy Crawford	16-17	1
Cameron Paul	20-24	1
Aidan Campbell	25-29	1
Matt Randell	25-29	2
Ben Chidgey	30-34	1
Josh Hamblin	30-34	2
Gareth Wright	30-34	3
Mark Gower	35-39	1
Rob Platt	40-44	1
Paul Plieger	40-44	2
Kevin Crawford	40-44	3
James Mellsoy	45-49	1
Dave Logan	45-49	2
Mark Robinson	50-54	1
Pat Ward	50-54	2
Murray Smith	50-54	3
Ian Morris	55-59	1
Ro Bairstow	60-64	1
John Scott	65-69	1
Russell Watts	Para Tri3	1

Male

Short Distance

NAME	CATEGORY	PLACING
Oliver Hind	11-13	1

U19 Schools

NAME	CATEGORY	PLACING
Susannah Lynch	FU19	1
Sophie Evans	FU19	2
Gabrielle Gray	FU19	3
Taylor Reid	MU19	1
Sam Elsob	MU19	2
Jake Jackson-Grammer	MU19	3

U16 Schools

NAME	CATEGORY	PLACING
Katherine Badham	FU16	1
Elizabeth Stannard	FU16	2
Emma Daniels	FU16	3
Kyle Smith	MU16	1
Daniel Hoy	MU16	2
Liam Ward	MU16	3

U14 Schools

NAME	CATEGORY	PLACING
Anna Wilkinson	FU14	1
Estafana Fowler	FU14	2
Laura Watkinson	FU14	3
Janus Staufenberg	MU14	1
Trent Dodds	MU14	2
Henry Gautrey	MU14	3

Year 7&8

NAME	CATEGORY	PLACING
Krystal Clark	FYr7	1
Emily Hacket-Pain	FYr7	2
Sophie Wilkinson	FYr7	3
Kiaan Watts	MYr7	1
Samuel Phillips	MYr7	2
Campbell Browne	MYr7	3
Kendall Vaughan	FYr8	1
Megan Greensmith	FYr8	2
Caitlyn Hollis	FYr8	3
Dylan McCullough	MYr8	1
Callum Walsh	MYr8	2
Jared Pidcock	MYr8	3

NZ Sprint Distance Triathlon Championships 2014, Kinloch

Female

NAME	CATEGORY	PLACING
Ellen Pennock	Elite	1
Fiona Crombie	Elite	2
Rebecca Clarke	Elite	3
Sophie Corbridge	Elite U23	1
Nicole Van Der Kaay	Elite U23	2
Jaimee Leader	Elite U23	3
Eva Goodisson	13-15	1
Sophie Skelton	13-15	2
Katie Lush	13-15	3
Emma Daniels	16-17	1
Tessa McNair	16-17	2
Rose Dillon	16-17	3
Susannah Lynch	18-19	1
Laura Steffens	18-19	2
Sophie Evans	18-19	3
Hannah Sturmer	20-24	1
India Kraal	20-24	2
Taryn Ryan	20-24	3
Lydia Hale	25-29	1
Rebecca Keat	25-29	2
Lizzie Orchard	25-29	3
Sarah Backler	30-34	1
Natalie Hardaker	30-34	2
Pip Meo	30-34	3
Lou James	35-39	1
Michelle Lyons	35-39	2
Keryn Morgan	35-39	3
Nan Baker	40-44	1
Deirdre Lack	40-44	2
Nicki Sutherland	40-44	3
Wendy Gatward	45-49	1
Patricia McBreen	45-49	2
Stacey Sykes	45-49	3
Marina Fowell	50-54	1
Claire Wakeling	50-54	2
Marion Maxwell	50-54	3
Josie Sinclair	55-59	1
Helen O'Shaughnessy	55-59	2
Vicki Fuhrer	55-59	3
Heather Allison	60-64	1
Joy Baker	60-64	2

Jeanette Rogers	60-64	3
Julie Boshier	65-69	1
Maggie Dalziel	65-69	2
Ann Bould	70-74	1

Male

NAME	CATEGORY	PLACING
Ryan Sissons	Elite	1
Tony Dodds	Elite	2
Brendan Sexton	Elite	3
Cooper Rand	Elite U23	1
Daniel Hoy	Elite U23	2
Jay Wallwork	Elite U23	3
Trent Dodds	13-15	1
Henry Gautrey	13-15	2
Bradley George Christison	13-15	3
Quinn Wallwork	16-17	1
Devon Beckman	16-17	2
Adam McCarthy	16-17	3
Jake Jackson-Grammer	18-19	1
Mitchell Rutter	18-19	2
Harry Pearson	18-19	3
Malcolm King	20-24	1
Owen Miller	20-24	2
Ryan Dingle	20-24	3
Daryl Harding	25-29	1
Cole Burmester	25-29	2
Isaac Waite	25-29	3
Matt Backler	30-34	1
Jeremy Groux	30-34	2
Ben Chidgey	30-34	3
Tony Buckingham	35-39	1
Quentin Fogarty	35-39	2
Mark Anderson	35-39	3
Shane Vincent	40-44	1
Jeremy Boyd	40-44	2
Matthew Berg	40-44	3
Tony OHagan	45-49	1
Todd Davidson	45-49	2
Martin Ralph	45-49	3
Stephen Farrell	50-54	1
Rob Haynes	50-54	2
James Turner	50-54	3
Paul Simons	55-59	1
Ian Christensen	55-59	2
David Morrison-Jones	55-59	3
Shorty Clark	60-64	1
Robert Jackson	60-64	2
Chris Powell	60-64	3
Mike Lyons	65-69	1
John Skinnon	65-69	2
Lindsay Dey	65-69	3
Mike Ramsay	70-74	1
Michael Meekings	70-74	2
Jerry Fletcher	70-74	3
Brian Boyle	75-79	1
Neil Fleming	75-79	2

NZ Standard Distance Triathlon Championships 2014, Wellington

Standard Female

NAME	CATEGORY	PLACING
Nicole Emslie	16-17	1
Sophie Evans	18-19	1
Alexandra Heather-Sclater	18-19	2
Reubyn Bisschops	20-24	1

Hannah Sturmer	20-24	2
Molly Swanson	20-24	3
Leah Stanley	25-29	1
Lydia Hale	25-29	2
Amy Stretton	25-29	3
Natalie Hardaker	30-34	1
Joanne Saxton	30-34	2
Pip Meo	30-34	3
Keryn Morgan	35-39	1
Kylie Cox	35-39	2
Kylie Mulcahy	35-39	3
Gail Harvey-Heyward	40-44	1
Simone Robbers	40-44	2
Tanja Injac	40-44	3
Jane Heather-Sclater	45-49	1
Nicola Sproule	45-49	2
Jane Loughnan	45-49	3
Karen Ward	50-54	1
Cheryl Hirschberg	50-54	2
Rebecca Treacy	50-54	3
Michelle Allison	55-59	1
Sherry Majors	55-59	2
Joy Baker	60-64	1
Julia Bracegirdle	60-64	2
Sandra Kappely	60-64	3
Shirley Rolston	65-69	1
Sue Cuthbertson	65-69	2

Standard Male

NAME	CATEGORY	PLACING
Marco Akershoeke	20-24	1
Ben Moore	20-24	2
Zac Barber	20-24	3
Dylan McNeice	25-29	1
Steven Charles	25-29	2
Josh Hemara	25-29	3
Donal Sheehy	30-34	1
Enri'que Flores	30-34	2
James Murphy	30-34	3
Matt Newberry	35-39	1
Brad Tucker	35-39	2
Michael Cousins	35-39	3
Jonathan Linyard	40-44	1
Matthew Berg	40-44	2
AJ Cornwall	40-44	3
Tony Emmett	45-49	1
Vaughn Woods	45-49	2
Brett Hoskin	45-49	3
Sean Phelps	50-54	1
Paul Burrows	50-54	2
Andrew Wheatley	50-54	3
Niels Madsen	55-59	1
Peter Kane	55-59	2
David Morrison-Jones	55-59	3
Barrie Eccles	60-64	1
Neil Cameron	60-64	2
Paul Rodway	65-69	1
Ross Allen	65-69	2
Vic Hewson	65-69	3

NZ U19 Elite Sprint Distance Triathlon Championships 2013, Wellington

U19 Elite Sprint Female

NAME	CATEGORY	PLACING
Elise Salt	U19 Elite	1
Josie Clow	U19 Elite	2
Jaimee Leader	U19 Elite	3

U19 Elite Sprint Male

NAME	CATEGORY	PLACING
Taylor Reid	U19 Elite	1
Fynn Thompson	U19 Elite	2
Jay Wallwork	U19 Elite	3

NZ Paratriathlon Championships 2014, Wellington

Paratri

NAME	CATEGORY	PLACING
Russell Watts	M TRI 3a	1
Peter (Jack) McSweeney	M TRI 4	1
Mary Fisher	F TRI 6a	1
David Piper	M TRI 6a	1
Nick Ruane	M TRI 3	1

NZ Long Distance Triathlon Championships 2014, Tauranga

Female

NAME	CATEGORY	PLACING
Catrina Morrison	Elite	1
Amelia Rose Watkinson	Elite	2
Candice Hammond	Elite	3
Gillian Dean	20-24	1
Brooke Hines	20-24	2
Bronte Tennant	20-24	3
Leah Barnfield	25-29	1
Jessica Dean	25-29	2
Kirsty Calman	25-29	3
Sarah Backler	30-34	1
Suzanne Landers	30-34	2
Vanessa Woodger	30-34	3
Nikki Edwards	35-39	1
Carol Hitchcock	35-39	2
Rhonda Lee	35-39	3
Deirdre Lack	40-44	1
Nan Baker	40-44	2
Sue Galpin	40-44	3
Lyndy Wickham	45-49	1
Elizabeth Hayes	45-49	2
Jo Tisch	45-49	3
Karen McCarthy	50-54	1
Claire Wakeling	50-54	2
Robyn Gutry	50-54	3
Debbie Clark	55-59	1
Karen Williams	55-59	2
Jan Smeaton	55-59	3
Sue Jones	60-64	1
Lauren Hann	60-64	2
Mary Marshall	60-64	3
Shirley Rolston	65-69	1
Tiare Lund	65-69	2

Male

NAME	CATEGORY	PLACING
Cameron Brown	Elite	1
Mark Bowstead	Elite	2
Braden Currie	Elite	3
Charlie Murrell	18-19	1
Joseph Carew Bourke	20-24	1
Alex Roberts	20-24	2
Hugh Bootten	20-24	3
Blair Walmsley	25-29	1
Bobby Dean	25-29	2

// Race Results continued

Guy Carter	25-29	3
Jamie Black	30-34	1
Matthew Parsonage	30-34	2
Richard Campbell	30-34	3
Justin Kerr	35-39	1
Bevan Littler	35-39	2
Rob Dallimore	35-39	3
Shane Vincent	40-44	1
Brendan Erskine	40-44	2
Glen Cornwell	40-44	3
Peter Tuck	45-49	1
Andrew Sylvester	45-49	2
Ewan Dellow	45-49	3
Stephen Farrell	50-54	1
Phillip Herewini	50-54	2
Murray Foster	50-54	3
Graeme Pearson	55-59	1
Brent Morris	55-59	2
Kevin Raven	55-59	3
Cor Story	60-64	1
Clyve Cousins	60-64	2
Ken Knott	60-64	3
Ray Lichtwark	65-69	1
Richard Sweetman	65-69	2
Bruce Beehre	65-69	3
Ron Price	70-74	1
Max Bragg	70-74	2
Brian Boyle	75-79	1
Neil Fleming	75-79	2
Laurence Wesley	75-79	3

NZ Ultra Distance Triathlon Championships 2014, Taupo

Female

Name	Category	Placing
Gina Crawford	Elite	1
Candice Hammond	Elite	2
Michelle Bremer	Elite	3
Annabelle Bramwell	18-24	1
Brooke Hines	18-24	2
Leah Barnfield	25-29	1
Carmel Tolhurst	25-29	2
Anna Lorimer	25-29	3
Marie Sorrell	30-34	1
Natalie Gaskin	30-34	2
Andrea Lowry	30-34	3
Laura-Claire Whelan	35-39	1
Merryn Johnston	35-39	2
Nikki Edwards	35-39	3
Kim Dorling	40-44	1
Louise Davey	40-44	2
Tracy Hawkes	40-44	3
Lyndy Wickham	45-49	1
Carol Cooper	45-49	2
Ali Boggs	45-49	3
Ally Hollington	50-54	1
Karen McCarthy	50-54	2
Sarah Jane Blair	50-54	3
Debbie Clark	55-59	1
Pam Morris	55-59	2
Karen Williams	55-59	3
Carolyn Martin	60-64	1
Kathleen Tuckey	60-64	2
Verna Cook-Jackson	60-64	3
Shirley Rolston	65-69	1
Tiare Lund	65-69	2

Male

NAME	CATEGORY	PLACING
Cameron Brown	Elite	1
Terenzo Bozzone	Elite	2
Guy Crawford	Elite	3
Mathew Morreau	18-24	1
Cameron Paul	18-24	2
Tom Duncan	18-24	3
Blair Walmsley	25-29	1
Tony Wolken	25-29	2
Marcus Boshier	25-29	3
Josh Harrison	30-34	1
Kieran Daly	30-34	2
Tony Edmonds	30-34	3
Justin Kerr	35-39	1
John Newsom	35-39	2
Quentin Fogarty	35-39	3
Bevan McKinnon	40-44	1
Shane Vincent	40-44	2
Kevin Allen	40-44	3
Steve Dean	45-49	1
Peter Tuck	45-49	2
Mike Smith	45-49	3
Phillip Herewini	50-54	1
Scott Molina	50-54	2
Mark Burke	50-54	3
Andrew McLeod	55-59	1
Graeme Macdonald	55-59	2
Bruce McClintock	55-59	3
Cor Story	60-64	1
Murray Tewnion	60-64	2
David Moriarty	60-64	3
Ray Hewlett	65-69	1
Richard Sweetman	65-69	2
Brian Barach	65-69	3
Douglas Shadbolt	70-74	1
Ronald Price	70-74	2
Manfred Schmid	70-74	3
Brian Boyle	75-79	1
Neil Fleming	75-79	2

NZ Cross Triathlon Championships 2014, Motutapu

Female

NAME	CATEGORY	PLACING
Hannah Wells	20-24	1
Claire Williamson	20-24	2
Alicia Brooker	20-24	3
Nikki van Beek	25-29	1
Janette Landers	25-29	2
Nicola Smallwood	25-29	3
Nicola Chamberlin	30-34	1
Jennifer Sweny	30-34	2
Gudrun Barth	30-34	3
Rachael Fletcher	35-39	1
Lou James	35-39	2
Susannah Sharpe	35-39	3
Veronika Ziemke	40-44	1
Bianca Gordon	40-44	2
Julia Cree	45-49	1
Josie Sinclair	50-54	1
Louise O'Connell	55-59	1
Sue Elvery	55-59	2

Male

NAME	CATEGORY	PLACING
William Baker	20-24	1
George Gwynn	20-24	2
Guillaume Fleury	20-24	3

Chris Keogh	25-29	1
Damian Langley	25-29	2
Henry Baker	25-29	3
Clark Ellice	30-34	1
Scott McGregor	30-34	2
Steve Bilton	30-34	3
Paul Sumich	35-39	1
David McCauley	35-39	2
Benjamin Eitelberg	35-39	3
Martin Ralph	40-44	1
Richard Anderson	40-44	2
Grant Clifton	40-44	3
Ricky Simonsen	45-49	1
Darron Jackson	45-49	2
Richard Hart	45-49	3
Ken Livingston	50-54	1
Mark Samson	50-54	2
Geoff Matthews	50-54	3
Roger Saynor	55-59	1
Mike Baker	55-59	2
Rob Wills	60-64	1
Robin Elvery	60-64	2

NZ Aquathlon Championships 2013, Mount Maunganui

Female

NAME	CATEGORY	PLACING
Hannah Knighton	U16	1
Kirsten Robinson	U16	2
Milly Farrell	U16	3
Jaimee Leader	16-17	1
Isabella Sherwood-Clark	16-17	2
Ella Boyd	16-17	3
Nicole Van der Kaay	18-19	1
Josie Clow	18-19	2
Stefannie Gillespie	18-19	3
Rebecca Kingsford	20-24	1
Francesca Stafford	20-24	2
Samantha Kingsford	20-24	3
Anneke Jenkins	25-29	1
Ayesha Shafi	25-29	2
Katherine Reardon	25-29	3
Wendy Nicholls	30-34	1
Emma Parsons	30-34	2
Kellie Clarke	30-34	3
Rachel Smith	40-44	1
Deirdre Lack	40-44	2
Kerryn Barker	40-44	3
Vicki Wade	45-49	1
Karyn McCready	45-49	2
Debbie Clark	55-59	1
Shirley Rolston	65-69	1
Maggie Dalziel	65-69	2
Mary Fisher & Megan Munro	Tri 6a	1

Male

NAME	CATEGORY	PLACING
Brad Cullen	U16	1
Luke Meadowcroft	U16	2
Harry McLoughlin	U16	3
Liam Ward	16-17	1
Matt McCullough	16-17	2
James Wright	16-17	3
Taylor Reid	18-19	1
Max Hardie Boys	18-19	2
Mason Bryant	18-19	3
Sam Osborne	20-24	1
Andrew Lloyd	20-24	2

Owen Miller	20-24	3
Rob Creasy	30-34	1
Eugene Tan	30-34	2
Mark Anderson	35-39	1
Ben Chidgey	35-39	2
Johan Vanhoovels	35-39	3
Jonathan Linyard	40-44	1
Greg Thompson	40-44	2
Brent McKay	40-44	3
Chris Monrad	45-49	1
Tony Emmett	45-49	2
Nigel Muir	45-49	3
Mike Harrison	50-54	1
Roger Spice	50-54	2
Shane Lye	50-54	3
Mark Wyatt	55-59	1
Robert Jackson	60-64	1
Clyve Cousins	60-64	2
Mark Tibble	60-64	3
Mike Meekings	70-74	1
Brian Boyle	75-79	1

National Schools Triathlon Championships 2014, Gisborne

Female

NAME	CATEGORY	PLACING
Noya Oporto	U12	1
Molly Leckie	U12	2
Case Mastny-Jensen	U12	3
Sophie Wilkinson	U13	1
Kate Blakeman	U13	2
Sarah Ensor	U13	3
Olivia Corrin	U14	1
Hannah Knighton	U14	2
Alicia Hoskin	U14	3
Rose Dillon	U16	1
Katherine Badham	U16	2
Laura May	U16	3
Jaimee Leader	U19	1
Salome De Barthez	U19	2
Kirsty Burrows	U19	3

Male

NAME	CATEGORY	PLACING
Andrew Matthews	U12	1
Tom van Kregten	U12	2
Blake Ross	U12	3
Dylan McCullough	U13	1
Quinton Hurley	U13	2
Kiaan Watts	U13	3
Zachary Taylor	U14	1
Josiah Ney	U14	2
Adam Martin	U14	3
Dan Hoy	U16	1
David Martin	U16	2
Trent Dodds	U16	3
Taylor Reid	U19	1
Leo Roper	U19	2
Liam Ward	U19	3

ITU Sprint Triathlon World Championships 2013, London

NAME	CATEGORY	PLACING
Kyle Smith	16-19 M	2
Amy Haddon	25-29 F	3
Judith Barfoot	75-79 F	1
Alec Hill	80-84 M	1

ITU Aquathlon Triathlon World Championships 2013, London

NAME	CATEGORY	PLACING
Rachel Hamill	40-44 F	1
Stephen Farrell	50-54 M	2
Judith Taylor	55-59 F	3
Alan Lennon	60-64 M	2
Alec Hill	80-84 M	1

ITU Standard Triathlon World Championships 2013, London

NAME	CATEGORY	PLACING
Martina Fellmann	20-24 F	3
Jai Davies-Campbell	20-24 M	3
Rachel Hamill	40-44 F	3
Stephen Farrell	50-54 M	1
Alan Lennon	60-64 M	2

ITU Long Distance Triathlon World Championships 2013, Belfort, France

NAME	CATEGORY	PLACING
Lyndsay Gough	60-64 F	3
Tiare Lund	65-69 F	2
Garth Barfoot	75-79 M	1
Terenzo Bozzone	Elite M	2

ITU Long Distance Duathlon World Championships 2013, Zofingen, Switzerland

NAME	CATEGORY	PLACING
Susie Aviss	40-44 F	3
Brenda Fortune	60-64 F	1
Nick Braithwaite	60-64 M	1

ITU Duathlon World Championships 2013, Ottawa, Canada

NAME	CATEGORY	PLACING
Aiden Dunster	20-24 M	3
Nicola Sproule	45-49 F	3
Joy Baker	60-64 F	3
Ray Bennett	80-84 M	2

ITU Cross Triathlon World Championships 2013, The Hague, Netherlands

NAME	CATEGORY	PLACING
No New Zealand Placings		

ITU Duathlon World Championships

NAME	CATEGORY	PLACING
John Wood	75-79 M	1
Ann Bould	70-74 F	1



Photo credit: Scottie T Photography



2013 AGM MINUTES

// 2013 AGM Minutes

Annual General Meeting - Triathlon NZ Inc

Date: 26 September 2013

Location: Triathlon New Zealand (Tri NZ) Offices
4 Clayton Street
Newmarket

Time: 6.00pm

Present:

'Lisa Greenaway, Marlene Lucas, Rachel Thorburn, Mallory Hunter, Tania Anderson, Ashleigh James, Brett Reid, Michael Jones, Craig Waugh, Peter Fitzsimmons OBE, Tony Sangster, Jo Tisch, Garry Boon, Shanelle Barrett, Lynley Twymon, Hamish Carter, Claire Jennings, Renee Hannah, Ben Eitelberg, Dave Beeche, Michelle Pepper, Andrew Matheson, Bruce Chambers ONZM, Andrew Dewhurst, Carmel Hanly, Arthur Klap, Paul Heron, Graeme Maw, Darragh Walshe, Helene Browne, Mark Cross

Apologies:

Tom Pryde, John Hellemans and Terry Sheldrake (Life Member), Jon Brown, Tim Brazier, Greg Fraine, James Turner, Christopher Boyle, Helen O'Shaughnessy, Carolyn McKenzie, Brendon McDermott, Sir John Wells, Phil Briars, Dave Mee, Lauren Watson, Graham Park, Kevin Loft, Ross Capill, Garth Barfoot

Moved: Garry Boon

Seconded: Lisa Greenaway

Carried

Welcome:

Garry Boon welcomed all in attendance and made a special welcome to Peter Fitzsimmons OBE (Patron & Life Member) and Bruce Chambers ONZM (Life Member). The meeting was called to order 6.05pm.

Confirmation of Minutes of the 2012 Annual General meeting

Matters Arising

Moved that minutes be accepted

Moved: Arthur Klap

Seconded: Peter Fitzsimmons

Carried

President Report

Garry Boon

- Acknowledgement of new High Performance Director appointed Graeme Maw.
- Congratulations to the High Performance team in London.
- Auckland Barfoot & Thompson ITU World Tri champs 2012 and World Tri Series 2013 were outstanding events.
- Thank you for the support from both ATEED, Sport NZ and Barfoot & Thompson.
- The 2013 Tri Series was a great success with increased numbers and the 2013/14 Tri Series calendar is all ready to go. Well done team.
- Garry acknowledged the outstanding contribution that Contact Energy has made to the sport of Triathlon over the past 7 years and thanked the company directors and managers for being an outstanding Partner. Dave Beeche was also acknowledged for his work in establishing our relationship with Contact.
- Acknowledgement of the support received from SNZ and HPSNZ, at both financial and organisational levels.
- Garry welcomed the two new members Jo Tisch and Carmel Hanly to the Tri NZ board and thanked outgoing members Christopher Boyle (6 years) and James Turner (2 years) for their respective contributions to the board.

- Expressed thanks to Craig Waugh (CEO) for his efforts through a very tough year and noted that Craig had managed the organisation very astutely.
- Thanked Patron Peter Fitzsimmons OBE for continued commitment to Tri NZ and in particular acknowledged Peter's work in setting up the Triathlon Youth Foundation of New Zealand. Peter was one of the founding Trustees of the original entity 12-13 years ago, along with Alan Nelson and Barry Larsen.
- Garry concluded by expressing thanks for all the support provided to the sport across New Zealand by, race marshalls, parents, technical officials, coaches, and the numerous other volunteers.

CEO Report

Craig Waugh

Update on last 12 months

- Barfoot & Thompson ITU World Championship October 2012 was a fantastic event for Tri NZ.
- Thanks to Dave & Michelle who will be delivering the ITU event from 2013-16. Challenges will be in participation.
- High Performance last year did not deliver against medal targets. New 2020 High Performance strategy was implemented. The intention was to retain targeted High Performance status with a Long term 2020 goal. Youth is important for driving this. Brett & Graeme will be holding 3 camps this year, one in Cambridge, Wellington and Christchurch. Goal is in excess of 50 athletes. With a view on Rio and Tokyo, the 2020 restructure of High Performance is to be centralised in Cambridge. Standards have risen and the expectations of squad members.

- Sport Services strategic plan has been developed over the past 12 month with the help of ex-board members; Paul Gunn, Alan Pattle, James Turner, Christopher Boyle.
- Significant event during the year was the loss of the Contact Energy contract. It is acknowledged that the support given to Tri NZ over the years and the impact their funds made to sport in general was great. As a result of losing Contact it has created pressure, along with opportunities.
- Well done on Contract Tri Series numbers, they were up 14% on the prior year.
- Financial side was well managed by Lisa Greenaway, results for the year reported overall surplus of \$527,046 for the Group. This was made up from, a deficit in High Performance of \$47,075 and a surplus in Sports Services of \$574,121. Included in the Sports Services surplus is Triathlon World Championships surplus of \$572,782 and helped Tri NZ as a whole considerably.
- Thanks to the team for the effort put in by being 'sensible' and striving to maintain their budgets. High Performance deficit was planned as an Olympic year

Next 12 months

- Internal resources have changed with the hiring of two new staff members in the marketing team and one yet to be hired as administration assistant for the finance team.
- High Performance strategy (Graeme) will be rolled out in a staged approach, which will be measured by HPSNZ.
- Strategic Plan – Events will be outsourced.
- Community influence. Key influence is on building strong partnerships.

- Digital platform – new person in marketing to take it to the next level.
- Club review and improved communication.

Moved that read and accepted

Moved: Dave Beeche
Seconded: Darragh Walshe
Carried

Consideration of Finance Report to June 2013

Moved that read and accepted

Moved: Tony Sangster
Seconded: Bruce Chambers
Carried

Appointment of Auditor

Board to decide on whether to keep or move to different auditors.

Moved that the board be authorised to select and appoint the auditor as it sees fit.

Moved: Garry Boon
Seconded: Bruce Chambers
Carried

Appointment of Honorary Solicitor

Garry Boon thanked Honorary Solicitor Tom Pryde for his continued commitment to Tri NZ.

Moved that Tom Pryde is re-appointed as Tri NZ's Honorary Solicitor for 2013/2014

Moved: Garry Boon
Seconded: Dave Beeche
Carried

Appointment of Patron

Garry Boon thanked Patron, Peter Fitzsimmons OBE for his continued commitment to Tri NZ. Moved that Peter Fitzsimmons OBE is re-appointed as Tri NZ's Patron for 2013/2014.

Moved: Garry Boon
Seconded: Tony Sangster
Carried

Election of Officers

Peter Fitzsimmons OBE explained the format of the Tri NZ Board and announced the Part A and the Part B appointments for 2012/13.

Part A – 4 members, 2 positions available in 2013, Garry Boon and James Turner up for re-election.

Part B – 2 members, 1 position available in 2013, Christopher Boyle up for re-appointment.

Part A Members (elected)

Garry Boon (re-elected)
 Jo Tisch

Part B Members (appointed)

Carmel Hanly.
 Peter advised that he facilitated a secret ballot amongst board members to elect the President and Vice President and the results are:

President: Garry Boon
Vice President: Arthur Klap

Constitution Changes – Proposed Amendments to Constitution:

Motion 1 (Proposed by Wellington Triathlon Club and supported by the Tri NZ board)

That Rule 4.41(f) requiring that all affiliated clubs must hold their Annual General Meeting (AGM) after Tri NZ's AGM each year be deleted.

Rationale:

The difficulty for clubs to hold their AGM and elect incoming committee members so late in the year when planning for the up and coming season.

Change to the constitution is as follows:
 Agree to hold club Special General Meeting at any time that the Board of Tri NZ may require the Club to vote on the endorsement of any Tri NZ proposal.

4.4.2 The Board may in exceptional circumstances grant dispensation from

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the provisions of Rules 4.4.1(a) or (b).

Moved: Garry Boon
Seconded: Claire Jenkins
Carried

Motion 2

That a new Rule be adopted requiring all affiliated clubs to hold a Special General Meeting (GM) of members if the Board of Tri NZ ever required the club to vote on the endorsement of any Tri NZ proposal.

Rationale:

That if there are any matters arising from Tri NZ's AGM that require club action (such as corresponding amendment to Club Constitution) each affiliated club will hold a Special GM to implement these.

Discussion:

After discussion, the meeting agreed that such amendment was not required as under the Incorporated Societies Act, clubs are required to hold an AGM, therefore any actions arising out of the Tri NZ AGM would be handled by clubs at their following AGM. In any case, it was acknowledged that Tri NZ would be liaising with clubs well in advance of matters holding such significance. The meeting agreed that the Motion should be put as originally scripted.

Moved: Garry Boon
Seconded: Peter Fitzsimmons OBE
Not Carried

Motion 3

That minor changes be made to Rules 5.4.2 and 5.5.3 providing for a more appropriate timing and procedure for the release of the Board Appointment Panel's report each year.

Rationale:

To enable the outcome of the Board election and appointment process and the result of the ballot for President and Vice President to be advised in the final report of the Board Appointment Panel as soon as it is completed. At present the 'confidentiality' requirement until the AGM, prevents communication to

members and staff of Tri NZ prior to the AGM and consequently inhibits preparation for the ensuing year.

Change to the constitution is as follows:

5.4.2 The Board Appointments Panel shall interview candidates for Part B vacancies, scrutinise their references, and acting with professionalism and independence, appoint high calibre candidates to such vacant Part B Board member seats as then exist. Such appointments shall be made (except in the case of casual Part B seat vacancies under Rule 5.5.2, where any appointment must be made as soon as reasonably practicable) prior to the relevant AGM (but following receiving the confidential advice from the auditors as to the outcome of the election of Part A Board members under rule 5.3.6), to enable any newly appointed Part B Board member to be announced to the members in the Panel's final report.

5.5.3 As soon as possible after the Board Appointments Panel has received from the auditors the results of the election, and made its decisions on the Part B Board appointments, and before the forthcoming AGM, the following shall take place. The Board Appointments Panel shall contact all members of the incoming Board, advise them of the names of the new Board, and arrange and supervise a secret ballot between them whereby they will elect from within their ranks a President and Vice President for the forthcoming year. The members shall be required to maintain a confidentiality as to the names of the successful candidates for the Board, and the names of the new President and Vice President, until the release of the Panel's final report

Moved: Peter Fitzsimmons
Seconded: Bruce Chambers
Carried

Acknowledgments

- Garry Boon as President.

- Arthur Klap as Vice President.
- Welcome to two new board members Carmel Hanly and Jo Tisch.
- Congratulations to Dave Beeche (CEO Barfoot & Thompson ITU World Triathlon) and the Tri NZ team for winning the Sport NZ Excellence award for Event Management. Garry presented Dave with the Sport NZ Trophy.

Peter Fitzsimmons OBE and Terry Sheldrake – for promoting the Triathlon World Championships idea. Dave noted that the Tri NZ board had accepted a significant amount of risk when agreeing to proceed with this World Championships project.

- Peter Cox for Sport NZ's support of the event.

Fixing of Subscription

Moved: Tri NZ Membership Subscription Fee for the 2013/14 season remains at \$0 for all members (juniors and seniors, direct and club members). Club Affiliation fees to stay at \$100 plus GST.

Moved: Garry Boon
Seconded: Arthur Klap
Carried

Fixing of Honoraria

Maximum – none has been proposed.

General Business

- 2020 Strategy document is to be read.
- Ben Eitelberg – Accredited Coach (Tri NZ) Strategy plan to be implemented sooner rather than later. Ben Eitelberg stated that he represents a lot of coaches with no affiliation to Clubs. Suggestion made by Ben is to affiliate members to Tri NZ (not Clubs). This way increasing members of Tri NZ. Craig Waugh commented that Tri NZ is looking at the market

place and agrees it needs to evolve. Auckland City Triathlon and President of Wellington Triathlon club (Karen Brown) questioned what value this would provide to clubs and what impact the scheme could have on Clubs? Club representatives noted that clubs could perish if this was implemented and that Coaches have a financial interest in pursuing this idea while, clubs are not for profit.

- A comment was made that Elite athletes need to attend clubs as role models and to push interest in the sport.

Garry Boon closed discussion and noted that the board will consider this matter closely and will engage with Clubs along the way during the process of discussion.

Meeting Closed:

The President Garry Boon thanked all those present for attending.

There being no further business the meeting closed at: 7.05pm.

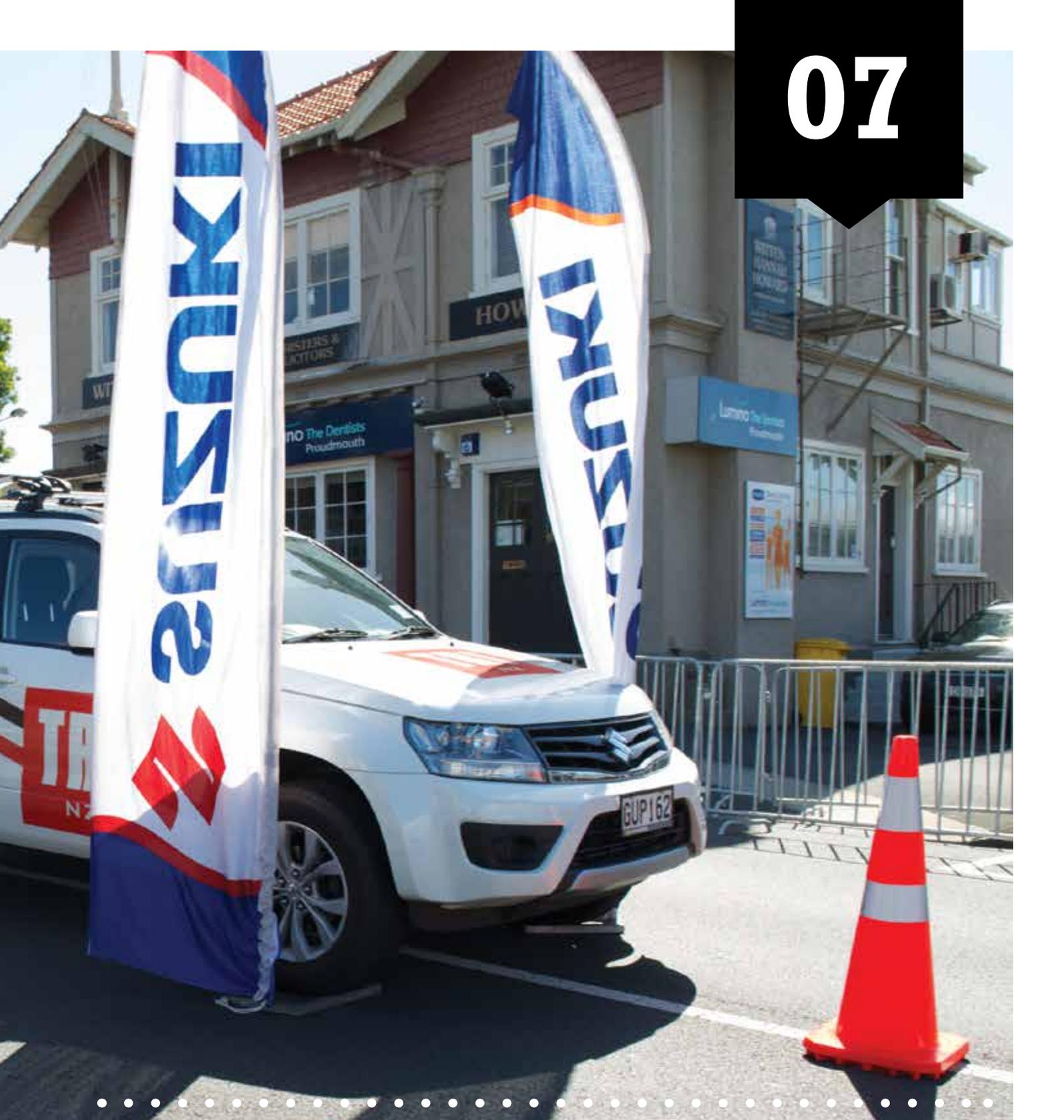
Garry Boon

President
Triathlon New Zealand



Photo credit: Marathon-Photos.com





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FINANCIAL REPORT

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// Finance Report

For the year ended 30 June 2014

The accounts show an overall deficit of \$358,842. This is made up from a deficit in Sport Services of \$282,956 and a deficit from High Performance of \$75,887.

Both deficits were planned in the 2013/14 budget, the Sport Services deficit has ended more favourably than was forecasted (\$357,000)

A significant decrease in revenue had the largest impact on the results for the year with a total decrease in revenue of \$1.2m (\$4.7m including the subsidiary entity Triathlon World Champs 2012 Ltd (TWC) which was included in the prior year results*).

The decrease in revenue is primarily driven from the loss of the Contact Energy sponsorship creating a \$730,767 decrease in sponsorship income, the prior year transfer of surplus assets from TWC \$415,612*, decrease in Entry Fees (including for age group world champs) of \$560,209. These decreases were offset by a \$476,971 increase in Grants including \$350,000 from Venture Taranaki and the TSB Trust for the Port Taranaki New Plymouth World Cup. We thank all three entities

Sport NZ and our Community Trusts remain an extremely valuable source of revenue to Tri NZ and we are very grateful for the continuing support we receive from these organisations. This funding was similar to the prior year and provided the much needed support for the organisation to operate as management

seeks new income to replace lost sponsorship and reduces costs.

Expenses have been reduced by a further \$500,249 which has been achieved with a reduction in administration costs throughout the organisation. This is over and above the \$1,054,000 operational savings from 2012/13.

The next financial year continues to bring some financial challenges, with a continued focus on creating sustainable and diverse sources of income. There is also further consolidation of costs to match the size of the organisation and create an efficient business model. Including but not limited to a rationalisation of IT costs and reduced occupancy costs resulting from a planned move in the Auckland office facilities into shared office environment. We have adjusted our operating model and budgets accordingly and with robust budget management and forecasting we are confident that Tri NZ can meet such challenges.

* The financial statements of Triathlon New Zealand Incorporated (Tri NZ) for 2013 includes the subsidiary entity Triathlon World Champs 2012 Ltd (TWC) and this is the significance of the group heading. After 2013 balance date the board elected for TWC to be struck off the company's register and therefore TWC ceased to exist upon the completion of the Triathlon World Championships events.



Photo credit: ITU

TRIATHLON NEW ZEALAND INCORPORATED

Statement of Financial Position as at 30 June 2014

		Parent \$ 2014	Group \$ 2013
CURRENT ASSETS	Notes		
Bank		638,953	1,195,943
Accounts Receivable		105,586	82,693
Payments in Advance		302,507	162,228
GST Receivable		33,886	7,852
Total Current Assets		1,080,933	1,448,716
NON CURRENT ASSETS			
Plant and Equipment	5	173,724	131,254
Trademarks	6	2,209	2,356
Total Non Current Assets		175,933	133,610
TOTAL ASSETS		1,256,866	1,582,326
Financed by:			
CURRENT LIABILITIES			
Accounts Payable		566,750	328,006
GST Payable		0	0
Funds received in Advance		226,595	431,957
Total Current Liabilities		793,345	759,963
Members Equity	10	463,521	822,363
TOTAL EQUITY AND LIABILITIES		1,256,866	1,582,325



Garry Boon
President

Date: 29 August 2014



Mark Cross
Board Member

Date: 29 August 2014

TRIATHLON NEW ZEALAND INCORPORATED

Statement of Financial Performance for the year ended 30 June 2014

	Notes	Parent \$ 2014	Group \$ 2013	Parent \$ 2013
Revenue				
Sponsorship	2	339,433	2,548,935	1,070,200
Grants	3	3,032,638	3,040,667	2,555,667
Event Entry fees		207,678	347,007	347,007
Age Group World Champs Entry & Admin fees		116,260	2,005,332	537,140
Membership/Club fees		2,498	3,100	3,100
Endorsements/Sanctioning fees		40,550	35,450	35,450
Camps and Courses		12,095	14,975	14,975
Interest		33,677	78,916	56,937
Miscellaneous Revenue	4	156,276	531,601	133,986
Transfer of surplus assets from subsidiary		-	-	415,642
		3,941,105	8,605,981	5,170,102
Expenditure				
Administration	9	648,821	2,149,391	925,062
Amortisation and Depreciation	5 & 6	36,364	25,584	25,584
Loss on Sale of Assets/Disposals	5	1,043	92,166	14,346
Marketing and Events		1,281,260	3,036,098	1,059,508
High Performance		1,863,317	1,850,592	1,850,592
Member Services		167,985	565,671	565,671
Pathways (Coaching/Youth/Technical)		301,158	359,432	359,432
		4,299,947	8,078,935	4,800,196
NET SURPLUS/(DEFICIT)		(358,842)	527,046	369,906

TRIATHLON NEW ZEALAND INCORPORATED

Statement of Movements in Members Equity for the year ended 30 June 2014

	Notes	Parent \$ 2014	Group \$ 2013	Parent \$ 2013
Members Equity at beginning of year		822,363	295,317	452,457
Net Surplus/(Deficit) for year		(358,842)	527,046	369,906
Members Equity at end of year	10	463,521	822,363	822,363

Triathlon New Zealand Incorporated

Notes to the Financial Statements for the year ended 30 June 2014

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

a) BASIS OF REPORTING

Triathlon New Zealand Incorporated (Triathlon NZ) is registered under the Incorporated Societies Act 1908. The financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand as defined by Financial Reporting Standards and Statements of Standard Accounting Practice.

The Society is a qualifying entity in terms of the framework for differential reporting by the fact that it has no public accountability and the entity is not large. The entity has taken advantage of all differential reporting exemptions.

The financial statements comprise statements of the following: significant accounting policies, financial performance, movements in members equity, financial position, as well as the notes to these statements.

The financial statements are prepared on the basis of historical cost.

The financial statements comparatives 2013 include Triathlon World Champs 2012 Ltd which was a fully owned subsidiary. During the 2013 financial year, the subsidiary company traded until the Triathlon World Champs were held in October 2012. All equity from the subsidiary was transferred to Triathlon NZ, in the previous financial year once it ceased operating. In the current financial year the company has formally been wound up.

b) REVENUE RECOGNITION

Revenue from Subscriptions is recorded as revenue in the period it is received.

Revenue from Grants that are project specific is recognised when the conditions relating to that grant have been met.

The revenue received from Sponsorship contracts is allocated over the term of the contract.

Where the sponsorship relates to a specific event the revenue is recognised when the event occurs.

Revenue received in advance for a specified activity is held on the balance sheet as a liability until the income is earned and recognised in the Statement of Financial Performance.

c) ACCOUNTS RECEIVABLE

Debtors are stated at their net realisable value. Debts considered uncollectable have been written off. No Provision for Doubtful Debts has been deemed necessary in the 2014 year (2013: \$Nil).

d) FIXED ASSETS AND DEPRECIATION

Fixed Assets are shown at cost less accumulated depreciation. Fixed Assets have been written off over their estimated useful lives on diminishing value basis to calculate the depreciation charge for the period as follows:

Computer Equipment	48%
Office & Sundry	10 - 48%
Other	12%
Vehicle	26%
Bikes	0%

Given the conditions that exist at balance date the Board considers no fixed assets have suffered permanent impairment during the year.

e) TRADEMARKS

Trademarks represent the cost of registering the trademarks owned by the organisation. They are being amortised over the 20 year life of the trademark.

f) TAXATION

The society is a non-profit body for taxation purposes under section CW 46 of the Income Tax Act 2007 and as such no income taxation is payable on the net surplus for the year.

The society is registered for GST and these accounts are prepared on a GST exclusive basis except for Accounts Receivable and Accounts Payable.

g) FOREIGN CURRENCY

Transactions in foreign currencies are converted at the New Zealand rate of exchange ruling at the date of the transaction.

At balance date foreign monetary assets and liabilities are translated at the closing rate and exchange variations arising from these are included in the Statement of Financial Performance.

h) COMPARATIVES

Comparative figures in the financial statements relate to financial year ended 30 June 2013.

i) CHANGES IN ACCOUNTING POLICIES

There have been no changes in accounting policies during the year.

As noted above the Subsidiary Triathlon World Champs 2012 Ltd was struck off during the year. Comparative numbers include the operations of the subsidiary during the 2013 financial year and where appropriate group and parent numbers have been disclosed for 2013. There have been no operations in the subsidiary prior to its wind up in the 2014 financial year so only one set of financial statements have been prepared.

4. MISCELLANEOUS REVENUE	Parent \$ 2014	Group \$ 2013	Parent \$ 2013
Ticket Sales	0	102,774	0
Expo Sales	0	71,658	0
Commissions	0	217,661	0
Other	156,276	139,508	133,986
	-----	-----	-----
	156,276	531,601	133,986
	-----	-----	-----

5. PLANT AND EQUIPMENT SUMMARY

	2014			
	Cost \$	Depn \$	Accum Depn \$	Book Value \$
Computer Equipment	24,827	1,282	23,309	1,518
Bikes	58,960	0	0	58,960
Office & Sundry	272,456	32,512	168,233	104,223
Other	11,724	1,407	5,593	6,131
Vehicle	19,207	1,017	16,315	2,892
	-----	-----	-----	-----
	387,174	36,218	213,450	173,724
	-----	-----	-----	-----

On 12 December 2013 Triathlon NZ purchased bikes for the High Performance team from Specialized for \$58,960. The intention is for these bikes to be sold within 12 months at a price yet to be determined but expected to be at cost. As at balance date these bikes were not paid for. Specialized retain security over the bikes until fully paid for.

	2013			
	Cost \$	Depn \$	Accum Depn \$	Book Value \$
Computer Equipment	24,306	2,104	22,027	2,279
Office & Sundry	253,248	21,063	135,721	117,528
Other	11,724	897	4,186	7,538
Vehicle	19,207	1,374	15,299	3,909
	-----	-----	-----	-----
	308,485	25,438	177,233	131,254
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6. Trademarks

	2014			
	Cost	Amtn	Accum Amtn	Book Value
	\$	\$	\$	\$
Trademarks	2,945	147	736	2,209

	2013			
	Cost	Amtn	Accum Amtn	Book Value
	\$	\$	\$	\$
Trademarks	2,945	147	589	2,356

7. COMMITMENTS

Triathlon NZ has no commitments to capital expenditure as at 30 June 2014 (2013:Nil).

	\$	
	2014	2013
OPERATING COMMITMENTS		
Amounts due in future for operating lease payments are:		
Leasing Costs - Current	66,406	124,978
Leasing Costs - Term	54,667	20,365
	121,073	145,343

Operating Commitments include Office Rent in Auckland and Cambridge, Computer Leasing, Photocopier and Phone leases.

8. CONTINGENT LIABILITIES

Triathlon NZ has no contingent liabilities as at 30 June 2014 (2013:Nil).

9. ADMINISTRATION EXPENDITURE

	\$	
	2014	2013
Included in the Administration expenses for the year are:		
Audit fees	12,085	14,000
Consultancy	31,077	16,781
Legal expenses	10,995	46,957
Leasing Costs	139,963	134,738
Triathlon World Champs 2012 Ltd	-	1,224,329

Fees paid to consultants are for assistance with business modelling, software and accounting reporting.

10. MEMBERS EQUITY

	\$	
	2014	2013
Members Equity is made up as follows:		
Sports Services General Fund	376,025	658,980
High Performance Fund	87,496	163,383
Total Members Equity	463,521	822,363

11. IN-KIND SPONSORSHIP

Triathlon NZ has received sponsorship during the year that includes the provision of goods and services at no cost. Some of these items are not included in sponsorship in the statement of financial performance as the value of the goods and services provided are difficult to measure reliably and are not material to the financial statements. These sponsors are listed in the annual report and Triathlon NZ is grateful for the support of those sponsors.

12. RELATED PARTIES

Triathlon NZ has no transactions with related parties (2013:Nil).

13. GOING CONCERN

These financial statements have been prepared using the going concern assumption. The continued success of Triathlon NZ is dependent on on-going support from funding bodies, including Sport NZ and other sponsors. In addition, Triathlon NZ has reduced its operating costs significantly in the last two years, and is continuing to restructure the scope of its operations in line with available funding.

During the 2014/2015 financial year, Triathlon NZ will continue to concentrate on managing expenditure and securing further funding. Triathlon NZ is confident that it can secure required funding and has sufficient confirmed funding and cash reserves to continue to operate for a period of 12 months from balance date.



Photo credit: Scottie T Photography

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF TRIATHLON NEW ZEALAND INCORPORATED

We have audited the financial statements of Triathlon New Zealand Incorporated on pages 71 to 77 which comprise the statement of financial position as at 30 June 2014, and the statement of financial performance, statement of movements in members' equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

Board's Responsibility for the Financial Statements

The members of the governing body are responsible for the preparation and fair presentation of these financial statements in accordance with generally accepted accounting practice in New Zealand and for such internal control as the members of the governing body determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, Triathlon New Zealand Incorporated.

Opinion

In our opinion, the financial statements on pages 71 to 77 present fairly, in all material respects, the financial position of Triathlon New Zealand Incorporated as at 30 June 2014 and their financial performance for the year then ended in accordance with generally accepted accounting practice in New Zealand.

Hayes Knight Audit NZ

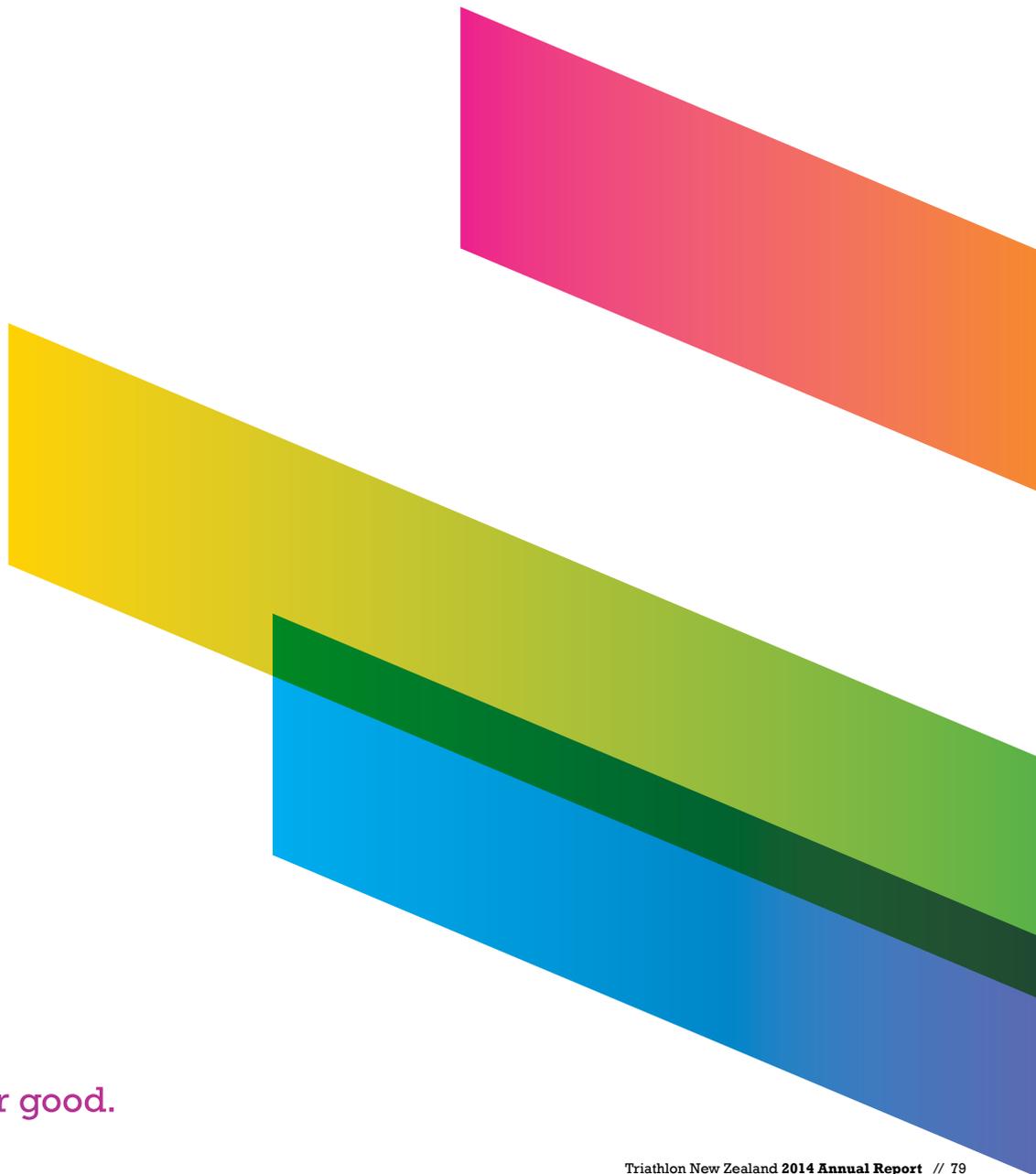
29 August 2014

Hayes Knight Audit NZ
Chartered Accountants

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